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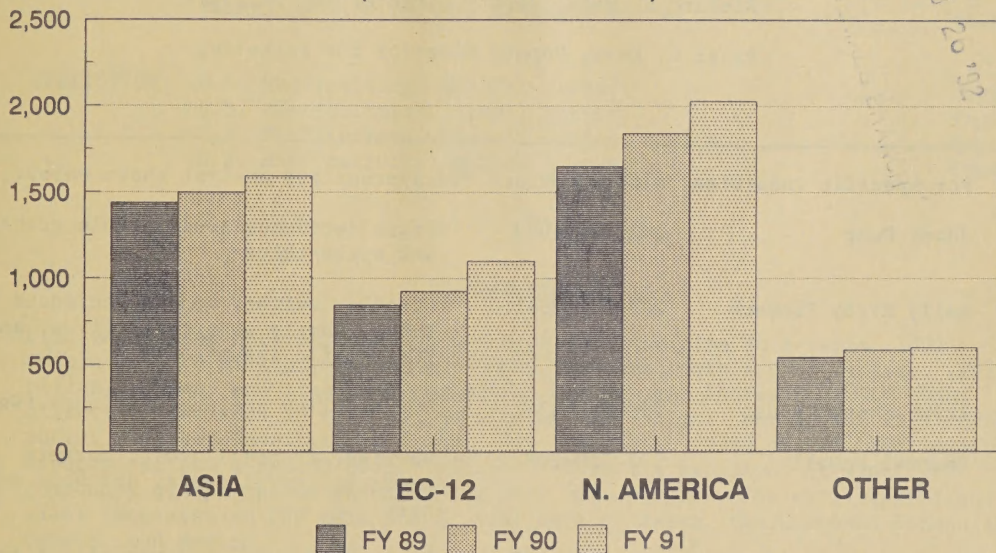
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Horticultural Products Review

U.S. HORTICULTURAL EXPORTS BY REGION FY 1989 TO FY 1991 (VALUE IN \$ MILLION)



Sources: U.S. Department of Commerce and Statistics Canada.

On a regional basis, North America, Asia, and the European Community account for 89 percent of total U.S. horticultural exports. The largest export growth has occurred in North America, followed in order by the European Community, Asia, and other areas. The increase in North America partly reflects expansion of U.S. sales to Mexico. U.S. horticultural exports to Mexico in fiscal year 1991 totalled \$155 million, up 32 percent from last year, and more than triple the level of 4 years ago.

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All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

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EXPORT SUMMARY

U.S. exports of horticultural products to all countries in November 1991 totaled \$551.6 million, 14 percent above the same month a year earlier. Fresh citrus, apples, and tree nuts registered the largest increases, more than offsetting declines in wine and dehydrated vegetables. During the first two months (October-November) of fiscal 1992, the total value of U.S. horticultural exports reached a record \$1.129 billion. With the exception of wine, all commodity groups showed gains during this time period. The most significant sales increases so far this fiscal year were to Japan, the European Community, Canada, and Mexico.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
NOV 91

NAME		QUANTITY				VALUE (1,000 DOLLARS)					
GROUP & COMMODITY		CURR MO LAST YR	CURR MO CURR YR	YR TOTDTE LAST YR	YR TOTDTE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOTD LAST YR	YR TOTD CURR YR	LAST YEAR
FR, FRUIT CITRUS	MT										
GRAPEFRUIT		38,735	40,924	74,901	84,631	458,872	20,794	23,006	40,035	46,729	268,291
LEMONS		14,578	13,437	29,664	24,663	119,389	9,633	14,670	22,823	28,115	111,456
ORANGES, INCL TMLPS		25,748	18,748	50,721	25,036	251,948	14,996	14,990	27,056	18,994	189,150
OTHER CITRUS		2,777	2,934	4,087	3,849	18,057	2,443	3,243	3,921	4,276	17,402
Subtotal:—		81,840	75,844	159,375	138,180	848,267	47,867	55,911	93,836	98,115	592,301
FR, FRT, NON-CIT	MT										
APPLES		58,375	74,171	101,695	132,219	371,313	35,143	45,357	59,197	78,382	233,415
AVOCADOS		284	395	1,558	812	4,264	334	333	1,669	842	6,454
CHERRIES SWT & TRT		880	178	1,059	2,223	18,827	991	567	1,220	659	6,095
GRAPES		24,439	26,288	70,824	77,239	190,433	28,399	29,744	70,358	76,501	208,565
KIWIFRUIT		714	998	1,401	1,383	7,689	1,015	1,631	2,021	2,181	11,809
MELONS		5,409	4,059	13,914	11,974	125,824	3,421	2,869	8,336	7,303	75,471
PAPAYA		876	750	1,893	2,423	9,001	1,108	1,219	2,247	2,280	12,566
PEACHES & NCTRNS		18,265	242	1,277	2,619	68,365	1,182	1,217	2,108	1,729	58,809
PEARS		18,157	18,825	36,494	38,548	99,398	10,275	10,546	20,168	21,522	58,540
PLUMS/PRUNES		1,017	1,084	1,106	9,215	42,170	3,065	4,489	10,313	75,733	85,509
STRAWBERRIES		3,952	4,796	11,908	9,215	52,174	4,174	4,919	13,089	10,040	58,459
OTHER NON-CITRUS		114,553	132,239	248,557	284,753	1,070,535	88,293	102,234	192,772	217,285	930,501
CND/PREP FRUIT	MT										
CHERRIES TRT CND		741	521	1,860	1,455	8,583	1,017	921	2,676	2,398	13,973
FRUIT MIXTURES		3,496	3,730	5,680	8,164	28,059	3,685	4,132	6,106	8,758	28,184
MARACHINO CHRY		143	359	2,333	780	2,476	263	736	618	1,556	4,508
PEACHES CANNED		1,510	2,092	2,837	3,922	18,369	1,373	2,009	2,651	3,758	17,543
PINEAPPLE CANNED		501	774	1,090	1,420	8,300	344	706	866	1,291	7,437
FRT PREP/PRES		5,104	5,710	9,821	11,268	55,389	5,794	6,102	11,352	12,652	61,740
OTHER CANNED FR		2,196	2,537	3,823	6,408	25,697	2,450	2,803	4,614	5,517	27,610
Subtotal:—		13,694	15,726	25,448	33,421	146,876	14,928	17,412	28,886	36,934	160,698
DRIED FRUIT	MT										
PRUNES, DRIED		9,700	9,403	18,601	20,414	100,070	12,127	12,441	24,461	27,174	123,888
RAISINS, DRIED		12,415	10,489	27,646	25,074	137,196	16,733	15,039	35,895	35,732	183,412
OTHER DRIED FRUIT		2,295	2,689	4,877	6,530	22,432	4,725	7,285	10,414	13,996	44,504
Subtotal:—		24,410	22,582	51,125	52,019	259,700	33,585	33,766	70,771	76,904	351,805
FROZEN FRUIT	MT										
BLUEBERRIES, FZN		2,716	372	4,592	991	21,758	1,564	690	2,843	1,982	14,240
STRAWBERRIES, FZN		540	900	1,400	2,038	11,243	726	1,205	1,930	2,590	15,709
OTHER FZN FRUIT		612	1,363	1,524	2,817	11,658	915	1,865	2,157	4,308	16,184
Subtotal:—		3,870	2,636	7,518	5,847	44,660	3,207	3,761	6,931	8,881	46,134
FRT&VEG JUICE (SSE) KL											
GRAPEFRUIT JU CNC		3,410	4,554	4,610	7,142	36,416	2,122	2,788	2,923	4,430	22,892
ORANGE JU MT CNC		2,120	3,403	5,306	8,134	42,468	2,322	2,835	5,219	6,754	37,161
ORANGE JU CNC		24,129	28,669	49,770	49,714	107,320	10,320	9,411	15,942	14,230	134,540
OTHER JUICES		23,248	29,800	48,700	60,523	303,777	13,068	16,780	26,506	34,301	177,205
Subtotal:—		52,949	59,627	101,588	125,521	695,740	28,034	31,816	53,591	66,829	367,722
VEGETABLES FR	MT										
ASPARAGUS, FR, CHLD		167	136	405	321	16,968	411	391	905	866	47,367
BROCCOLI		6,207	7,357	8,740	11,570	79,794	4,745	5,623	6,645	9,024	52,177
CAULIFLOWER		4,339	6,592	11,087	11,087	59,296	3,568	4,869	5,189	7,664	40,775
CELERY		2,474	10,533	11,384	16,352	107,550	10,340	14,340	25,335	27,470	131,705
LETTUCE, FR, CH.		1,642	27,411	51,147	55,229	289,090	13,877	14,777	28,335	21,577	104,405
ONIONS, FR		25,999	20,228	44,853	40,582	153,726	7,466	6,999	12,077	11,255	54,229
PEPPERS		9,099	6,600	15,074	11,863	80,009	5,000	4,066	8,685	7,262	46,131
TOMATOES, FR, CH.		12,789	12,220	24,651	23,683	138,305	7,760	8,494	14,834	15,296	111,487
OTHER VEG, FR		3,579	32,929	66,143	67,403	300,227	24,999	25,369	49,364	304,902	304,902
Subtotal:—		127,336	123,980	226,140	232,992	1,430,971	71,093	75,589	128,965	129,290	831,268
VEGETABLES CANNED	MT										
CATSUP & CHILI SA		1,151	2,118	2,577	3,298	16,354	904	1,530	1,998	2,531	13,964
SWEET CORN CANNED		12,991	11,518	23,773	23,536	130,223	11,150	8,851	19,633	18,319	103,453
TOMATO PASTE		6,861	4,172	14,305	8,718	49,868	6,970	3,542	14,099	7,986	51,242
TOMATO SAUCE		2,660	4,454	5,800	9,108	35,619	2,421	4,065	5,602	8,243	34,247
OTHER CANNED VEG.		12,699	15,287	23,599	29,824	162,248	16,434	21,355	30,238	41,388	204,111
Subtotal:—		36,366	37,551	69,657	74,486	394,313	37,880	39,345	71,572	78,469	407,019
FROZEN VEGETABLES	MT										
FROZEN FRENCH FRY		13,720	16,565	25,398	29,705	163,242	9,881	11,874	18,257	21,505	119,722
FZN SWT CORN		6,206	5,323	10,346	10,619	52,430	5,157	4,452	8,850	5,778	45,558
OTHER POT, FZN		1,642	1,046	3,067	2,250	15,713	1,690	1,089	3,156	2,277	15,113
OTHER FZN VEG		5,327	5,668	11,284	10,546	58,747	5,455	5,625	11,157	10,470	58,474
Subtotal:—		26,896	28,603	50,197	53,122	294,134	22,184	23,042	41,421	43,032	238,868
DEHYD VEGETABLES	MT										
GARLIC DEHY		706	812	1,468	1,780	7,556	1,537	1,646	3,177	3,681	17,617
ONIONS DEHY		2,021	1,653	3,915	3,507	22,499	4,634	3,881	8,939	8,444	52,246
POTATO DEHYD		3,241	3,404	5,392	8,007	32,714	3,643	2,829	6,229	7,294	34,525
OTHER DEHYD VEG.		983	7,944	17,098	17,803	92,867	13,037	11,839	25,584	26,388	142,615
Subtotal:—		8,963	7,944	17,098	17,803	92,867	13,037	11,839	25,584	26,388	142,615
TREE NUTS	MT										
ALMOND SH/PREP		16,551	16,766	40,383	38,460	184,043	46,167	52,566	112,520	124,253	533,973
ALMONDS, UNSHLD		1,676	1,788	3,653	3,159	13,548	3,411	3,499	7,275	6,680	28,067
PISTACHIO, UNSHLD		500	455	863	1,012	4,813	1,740	1,813	3,062	4,229	15,201
WALNUTS, SHLD		1,845	3,867	4,123	7,464	12,431	6,196	10,367	13,470	21,286	41,208
WALNUTS, UNSHLD		10,092	20,226	42,221	44,903	225,399	18,261	33,770	75,045	77,274	328,505
OTHER NUTS		5,512	7,993	11,122	13,737	44,862	13,974	18,899	26,567	34,019	127,638
Subtotal:—		36,178	51,098	102,367	108,738	306,048	89,750	120,918	237,942	267,743	828,938
NURSERY PRODUCTS	NONE										
CUT FLOWERS		0	0	0	0	0	1,596	1,916	3,503	21,771	21,771
OTHER NURSERY		0	0	0	0	0	11,111	14,857	22,160	27,281	172,735
Subtotal:—		0	0	0	0	0	12,707	16,774	25,571	30,784	194,507
HOPS & PRODUCTS	MT										
HOP EXTRACT		423	465	577	1,032	2,397	7,051	7,153	9,726	13,492	34,609
HOP PELLETS		538	437	884	729	5,898	2,348	1,797	4,500	3,278	31,280
HOPS, NSFP		161	205	196	722	1,258	703	1,216	943	3,906	7,647
Subtotal:—		1,123	1,108	1,659	2,484	9,554	10,103	10,167	15,170	20,677	73,537
WINE	KL										
GRAPE WINES		9,623	7,706	20,284	17,989	105,677	12,662	10,411	27,024	25,442	138,841
OTHER WINE PRODUCTS		888	1,079	2,242	3,459	15,365	547	612	1,461	1,944	8,079
Subtotal:—		10,512	8,785	22,526	21,448	121,042	13,209	11,023	28,486	27,387	146,920

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
NOV 91

NAME		QUANTITY					VALUE (1,000 DOLLARS)				
GROUP & COMMODITY		CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT											
APPLES	MT	7,517	11,658	16,944	24,669	111,285	2,226	3,230	4,956	6,692	45,360
AVOCADO		3,251	3,749	7,519	10,381	11,215	4,823		12,396	11,565	15,840
BANANA		24,842	24,450	23,300	509,531	211,182	67,839	75,870	146,562	152,737	922,347
CANTELOUPE		11,014	18,813	522,068	20,738	261,182	3,934	7,340	7,728	3,021	258,659
GRAPE		1,017	540	1,299	563	337,740	879	488	1,068	513	41,923
KIWIFRUIT		0	17	35	873	31,313	0	22	1,271	1,271	64,038
MANGO		298	380	326	564	91,635	288	459	486	199	3,021
PEACH		220	269	220	569	49,635	153	199	3,431	6,405	38,781
PEAR		480	939	1,614	1,896	45,580	951	1,598	3,431	6,405	38,781
PINEAPPLE		7,029	8,593	16,011	16,967	111,117	2,685	3,215	6,001	6,405	38,781
RASPBERRY		1,000	707	1,225	733	14,571	1,836	1,139	2,413	1,795	19,990
STRAWBERRY		5,127	9,266	5,964	12,568	119,426	1,931	3,474	2,277	4,725	43,376
OTHER MELON		28,141	29,611	53,243	58,212	484,448	10,261	9,586	17,872	13,800	184,170
OTHER FRUIT		307,944	331,000	639,837	657,977	4,886,160	97,526	109,560	201,529	217,200	1,784,427
Subtotal:-----											
DRIED FRUIT											
DATE	MT	416	413	632	763	5,537	461	549	687	1,018	5,695
DRD APRICOT		954	1,044	1,808	2,786	7,722	2,556	2,025	4,542	5,477	16,417
DRD FIG & PASTE		2,497	2,909	2,909	5,808	7,993	2,355	2,355	5,922	2,355	7,525
RAISIN		1,150	677	2,891	2,702	11,229	911	826	3,237	1,867	10,198
OTHER DRD FRUIT		599	300	2,257	834	11,886	985	744	2,516	1,664	12,990
Subtotal:-----		5,618	4,029	10,998	9,395	43,279	7,290	6,516	13,690	15,954	52,886
FROZEN FRUIT											
FZN RASP	MT	78	189	595	338	3,551	82	257	677	438	4,592
FZN STR		529	505	971	1,074	21,414	614	689	1,103	1,270	26,675
OTHER FZN FRUIT		1,400	1,540	3,005	3,381	17,942	1,365	1,836	3,445	4,038	18,520
Subtotal:-----		2,008	2,235	4,572	4,794	42,941	2,059	2,782	5,227	5,747	49,787
CND/PRP FRUIT											
CANNED PEACH	MT	1,503	1,986	2,863	5,187	10,569	889	1,294	1,726	3,382	6,203
CANNED PEAR		38	38	83	12	388	29	29	18	18	304
CANNED PINEAP		20,254	17,794	42,360	36,472	281,506	12,400	12,157	26,971	24,863	183,864
MIXED FRUIT		242	296	570	635	2,684	209	305	562	627	300,868
PRP/PRS FRUIT		15,316	16,899	31,061	36,328	187,085	24,384	28,987	52,260	62,990	300,868
OTHER CND/PRP FRUIT		11,316	12,899	21,505	24,412	119,950	14,941	16,941	37,260	41,818	689,544
Subtotal:-----		48,531	47,244	98,524	98,569	602,186	56,504	57,687	118,204	123,897	689,544
FRT&VEG JUICE (SSE)											
APPLEPEAR JU	KL	93,672	95,016	162,160	142,243	1,018,546	19,023	34,675	31,671	50,419	274,227
FCQJ		89,368	130,849	221,965	251,168	1,193,780	25,078	41,712	70,605	71,899	280,790
GRAPE JU		10,750	8,039	23,704	14,023	88,399	2,467	2,445	5,483	4,277	22,190
FRUIT JU		35,426	33,096	60,594	53,275	352,313	6,617	8,755	13,507	14,039	89,672
OTHER FRT&VEG JU		11,813	7,940	21,707	11,813	9,919	1,133	2,441	3,166	5,762	41,818
Subtotal:-----		241,031	274,552	489,839	474,074	2,765,958	58,323	90,280	129,433	146,418	708,699
VEGETABLES FR											
ASPARAGUS	MT	1,628	1,641	2,918	3,246	23,446	2,129	1,990	3,745	3,980	31,916
BEAN		479	1,611	634	562	11,863	344	293	471	427	10,969
BELL PEPPER		4,454	5,115	5,990	8,215	96,135	6,474	6,343	9,003	10,655	100,025
CARROT		7,798	10,077	13,839	18,166	94,371	1,894	2,827	3,107	4,523	15,518
CHILI PEPPER		12,948	16,548	20,091	20,348	173,639	6,212	5,608	6,970	6,970	77,819
CUCUMBER		1,918	1,972	2,202	2,084	19,566	962	1,143	1,084	1,220	12,971
EGGPLANT		110	53	992	116	19,698	102	97	708	170	23,406
GARLIC		66	742	153	1,043	12,296	57	526	123	661	365
LETTUCE		8,331	12,354	12,153	19,207	209,295	10,190	9,155	15,217	13,825	102,910
ONION		26,281	11,223	45,944	19,696	321,975	4,167	1,944	7,330	3,307	55,027
POTATO, INCL SD		5,860	8,249	28,234	10,189	76,294	3,162	3,948	7,330	9,930	28,247
SQUASH		12,472	18,764	33,655	30,710	360,340	10,304	11,600	17,825	20,732	155,147
TOMATO		17,236	19,664	33,655	30,710	360,340	10,304	11,600	17,825	20,732	155,147
OTHER FRG VEG		106,001	109,650	175,662	172,598	1,662,026	53,267	55,392	83,561	86,084	941,236
Subtotal:-----											
VEG CANNED/DEHYD											
CND ARTCHKE	MT	1,426	1,435	2,600	3,063	16,945	2,452	2,240	4,458	4,825	28,101
CND MSHROOMS		3,340	4,734	5,997	9,291	51,207	8,617	10,813	15,604	21,646	122,586
CND PIMIENTO		975	642	1,705	1,455	7,841	1,626	1,249	2,657	2,145	13,011
CND TOM		539	414	2,909	1,068	10,434	266	221	1,384	719	31,789
TOM PASTE		1,107	740	2,753	697	11,727	898	224	1,825	596	7,431
TOM SAUCE		5,417	5,292	13,832	11,631	88,265	8,717	7,200	21,685	14,164	114,640
DEHYD VEGETABLES		15,099	15,369	32,572	35,907	173,363	13,955	15,001	49,234	49,234	487,698
OTHER CND VEG		28,997	28,960	66,079	64,323	405,307	37,130	37,391	79,024	80,025	487,698
Subtotal:-----											
VEGETABLES FZN											
BROCCOLI FZN	MT	5,245	11,030	12,435	19,474	107,610	3,578	7,691	8,494	13,608	71,178
CALIFLOWER FZN		3,727	5,030	8,161	6,890	24,195	2,820	4,057	6,293	5,526	18,739
OKRA FZN		5,379	7,569	11,820	15,024	72,850	3,010	3,979	6,542	7,954	40,025
POTATO FZN		80,807	50,488	186,553	153,589	1,078,787	5,941	6,317	12,791	12,791	39,707
OTHER VEG FZN		95,427	74,243	220,310	195,813	1,291,150	15,480	22,120	34,116	40,411	204,567
Subtotal:-----											
TREE NUTS											
BRAZILS TOT	MT	621	307	1,635	931	10,367	1,415	653	3,582	1,945	16,767
CASHEWS TOT		5,933	4,017	11,153	9,752	52,670	26,939	20,558	50,480	49,891	256,682
PISTACHIOS TOT		459	373	1,178	29	4,229	1,357	1,058	4,889	2,104	12,798
OTHER NUTS		14,961	12,208	25,103	19,969	89,885	29,011	27,570	46,300	41,465	22,078
Subtotal:-----		22,072	16,931	39,405	31,282	157,896	59,037	50,066	105,394	95,639	429,387
NURSERY PRODUCTS											
CARNATIONS	NONE	0	0	0	0	0	5,143	5,087	9,624	9,681	70,517
ROSES		0	0	0	0	0	13,466	14,624	11,407	11,407	98,690
OTHER CUT FLRS		0	0	0	0	0	23,261	19,795	22,924	25,437	148,777
OTH NURS PROD		0	0	0	0	0	48,720	42,140	42,535	43,093	148,575
Subtotal:-----									92,914	89,619	463,560
HOPS & PRODUCTS											
HOPS & PELLETS	MT	154	193	352	405	7,966	734	909	1,449	1,795	28,224
OTHER HOP PRODS		0	1	0	1	1,447	0	22	0	22	9,696
Subtotal:-----		154	194	352	406	9,414	734	931	1,449	1,817	37,920
WINE											
GRAPE WINES	KL	28,744	25,105	59,670	55,588	231,045	126,416	114,773	250,854	241,310	920,681
OTHER WN PROD		869	543	1,863	1,282	7,481	1,714	1,113	3,701	2,429	14,842
Subtotal:-----		29,614	25,648	61,534	56,870	238,527	128,131	115,887	254,556	243,740	935,524
Grand Total:							564,206	590,758	1,119,102	1,146,556	6,784,548

UPDATES

General Developments

- Germany now has three shipping requirements that will affect U.S. exporters. Germany has long required shipments to be reloaded from U.S. pallets to Euro-pallets, which are smaller. The U.S. pallets were frequently incinerated, since this was less expensive than sending them back for reuse. As of Dec. 1, 1991, these wood pallets can no longer be burned. The shipment cost to take back all the one-way pallets will most likely be passed back to the shipper. Another de facto requirement is that German wholesalers and retailers are expected to insist on the following modular measurements for transportation packaging: 600 x 400 mm, 400 x 200 mm, 200 x 150 mm, 400 x 300 mm, and 300 x 200 mm.

Finally, German labor organizations reportedly have succeeded in imposing a premium on packages weighing more than 15 kg.

- Market Promotion Program (MPP) funding allocations have been announced for Fiscal Year 1992. A total of 32 organizations representing horticultural export interests received funding allocations in fiscal 1992, up from 26 the previous year. The Food, Agriculture, Conservation, and Trade Act of 1990, mandated the MPP and obligates \$200 million annually to help U.S. producers finance promotional programs for exports of U.S. agricultural products.

Under the MPP, surplus funds or stocks from the Commodity Credit Corporation (CCC) are used to partially reimburse agricultural producers that conduct specific foreign market development projects. Proposals are developed by trade organizations and submitted to the Foreign Agricultural Service on an annual basis. For further information on the MPP, contact Peter Kurz, Deputy Director for Marketing, at the address and phone shown on page 2.

MARKET PROMOTION PROGRAM AND EXPORT INCENTIVE PROGRAM ALLOCATIONS FOR
HORTICULTURAL COMMODITIES, FY 1991 AND 1992
(VALUE IN \$1,000)

MPP allocations by organization	FY 1991	FY 1992
American Horticultural Marketing Council	\$0	\$148
Asparagus USA	\$0	\$216
Brandy Export Association	\$0	\$1,070
California Avocado Commission	\$1,030	\$332
California Cling Peach Advisory Board	\$3,620	\$2,350
California Kiwifruit Association	\$830	\$659
California Pistachio Association	\$1,030	\$1,210
California Prune Board	\$7,030	\$7,520
California Raisin Advisory Board	\$8,520	\$8,410
California Strawberry Advisory Board	\$670	\$936
California Table Grape Association	\$3,250	\$2,890
California Tree Fruit Agreement	\$1,000	\$1,210
California Walnut Commission	\$8,070	\$6,710
Cherry Marketing Institute, Inc.	\$450	\$644
Florida Department of Citrus	\$5,330	\$8,870
Ginseng Board of Wisconsin, Inc.	\$158	\$356
Hop Growers of America, Inc.	\$172	\$199
Michigan Apple Commission	\$0	\$208
National Honey Board	\$520	\$81
National Potato Promotion Board	\$3,930	\$5,600
Northwest Cherry Growers	\$1,200	\$1,040
Oregon-Washington-California Pear Bureau	\$900	\$3,020
Pacific Coast Canned Pear Service, Inc.	\$208	\$129
Washington State Apple Commission	\$4,340	\$4,410
Wild Blueberry Association of North America	\$0	\$26
Wine Institute	\$15,000	\$14,310
Total MPP allocations in horticultural products	<u>\$67,258</u>	<u>\$72,554</u>
Export Incentive Programs by product		
Almonds	\$8,200	\$4,140
California and Arizona citrus products	\$13,710	\$9,200
Sweet corn products	\$3,230	\$2,790
Concord grape products	\$1,400	\$1,020
Cranberry products	\$1,000	\$784
Processed tomato products	\$600	\$606
Total EIP allocations for horticultural products	<u>\$28,140</u>	<u>\$18,540</u>
Total MPP and EIP allocations in horticulture	\$95,398	\$91,094

Citrus

--Japanese orange juice imports in marketing year 1991/92 (October-September) are forecast at 70,000 metric tons (65 degrees brix) -- 89 percent above the previous season's imports. The lifting of the orange juice import quota on April 1, 1992, in accordance with the U.S.-Japan Beef and Citrus Trade Agreement of 1988, is the major reason for expected higher imports. Japanese consumer demand for orange juice has been increasing in recent years. Because of quantitative import restrictions maintained by the Japanese Government for many years, the availability of imported pure orange juice had been very limited. Therefore, most of the so-called "orange juice" traditionally marketed in Japan was actually an orange-juice-based, artificially sweetened beverage. In recent years, however, consumer demand for 100-percent citrus juice has been growing significantly, in part as a result of Japanese consumer preference for more natural foods.

With the removal of the quota system on April 1, 1992, there will be no quantitative restrictions on imports of orange juice. As a result, there should be considerable potential for Japan to expand orange juice imports. Annual per capita consumption of orange juice in Japan is currently estimated at only 2.5 liters, single strength equivalent. According to the Office of the Agricultural Counselor in Tokyo, if per capita consumption were to increase to 7.5 liters per year, annual import requirements for orange juice could reach 150,000 to 160,000 tons by the year 2000. In comparison, per capita consumption of orange juice in the United States is estimated at about 20 liters per year.

Fresh Non-Citrus

--U.S. apple exports to Spain, Italy, and Mexico get boost.

Spain. In late January, following months of work by Agricultural Counselor in Madrid, the U.S. industry, USDA's Animal and Plant Health Inspection Service (APHIS), and FAS/Washington, the Spanish Ministry of Agriculture agreed on a protocol that will permit entry into Spain of U.S. apples and pears from the Pacific Northwest States. The protocol includes preventive measures to fight bacterial blight, cold treatment, and requires phytosanitary inspection.

Italy. On Jan. 17, 1992, the Italian Ministry of Agriculture signed a decree allowing extended entry of apples from 10 U.S. producing states (California, Colorado, Idaho, Michigan, New York, Oregon, Pennsylvania, Vermont, Virginia and Washington) through Feb. 20, 1992, provided shipments have left the United States by Jan. 31, 1992. Apples may be imported only through the ports of Genoa, Imperia, Livorno, Naples, Ravenna, Salerno, Savona, and Trieste. The first U.S. apples exported to Italy began arriving in January. A previous decree issued Dec. 28, 1991, had allowed U.S. access provided shipments reached the Italian market through Jan. 31, 1992.

Fresh Non-citrus Cont.

Mexico. Mexico has authorized the addition of five counties from Washington State (Okanogan, Franklin, Benton, Walla Walla, Klickitat) and three from Oregon (Umatilla, Hood River, and Wasco) to the list of those eligible to ship apples to Mexican ports, effective Jan. 16, 1992. Under the original July 25, 1991 agreement with Mexico, following a visit by Mexican plant health officials to Washington State, five counties in Washington State (Chelan, Grant, Douglas, Kittitas, and Yakima) had been identified.

Dried Fruit and Nuts

--The European Community (EC) raised import charges and export subsidies for sultanas to help move the Greek crop. On December 21, the EC Administration Committee for Processed Fruit and Vegetables increased the countervailing levy for low value bulk sultanas to 223.02 ECU per metric ton (approximately 13 U.S. cents per pound) up from 157.14 ECU per ton (about 9 cents per pound), and for packaged product up to 2 kilograms from 273.36 ECU per ton (about 16 cents per pound) to 339.35 ECU per ton (around 20 cents per pound). The Committee also increased the export subsidy for Greek-origin sultanas to non-producing third countries from 250 ECU per ton (about 15 cents per pound) to 350 ECU per ton (about 20 cents per pound) to help reduce an oversupply of Greek sultanas. The export subsidies are effective as of December 1991, rather than April 1992.

The Agricultural Counselor in Athens reports that even with these measures, it will be difficult to lower the inventory of Greek sultanas to normal levels. Sales to other EC member states, where most Greek sultanas are consumed, is down for the current year. Other sources indicate the main reason for the Community action is that low-priced raisins from Iran and Afghanistan are displacing the Greek crop.

The above EC actions will have little impact on U.S. exports of raisins to the European Community because the countervailing charge applies to lower valued raisins.

Vegetables

--The United States and Canada issued new phytosanitary restrictions on potato imports from each other. On January 6, USDA's Animal and Plant Health Inspection Service (APHIS) issued new restrictions to prevent the spread of the necrotic strain of potato virus Y (PVY-N) found in some Canadian potatoes. The new regulations restrict imports of all varieties of seed potatoes from Prince Edward Island (PEI) (previously only the Atlantic variety was prohibited), add Ontario as a province where seed potato imports are restricted, and impose certain other limitations. While the action is not likely to have much impact on U.S. imports of table potatoes, it will likely have a negative impact on seed producers in PEI. Seed potato production on PEI was valued at Can\$12 million in 1990 (about US\$10 million).

On January 3, Canadian authorities reported finding a second potato shipment with PVY-N on California potatoes, and on January 16, Agriculture Canada announced new restrictions on California origin potatoes. The announcement prohibits seed potato imports from California until a testing and certification program can be established. It also restricts table potato

Vegetables Cont.

imports from California to those accompanied by a phytosanitary certificate stating they were treated with a sprout inhibitor.

California is not an important supplier of U.S. seed potatoes to Canada. However, it is the largest single state supplying table potatoes to Canada. California consistently supplies Canada with about one-third of total exports from the United States (113,909 tons in 1990, and 109,333 tons for January-September 1991).

--U.S. canned corn exports are increasing to the European Community. Since 1988, EC canned sweet corn imports from the United States have climbed, from 17,372 metric tons to a record 29,286 tons in 1990. The trend is continuing as January-November 1991 U.S. exports totaled 41,907 tons. The United Kingdom, Germany, and France are the three largest EC consumers of U.S. canned corn.

Exports are increasing despite a high import duty and levy. The current EC tariff for canned sweet corn (20058000) is 8 percent plus a variable levy. The levy is fixed quarterly for this product, and was last set in October 1991 for the period November 1991 through January 1992 at 12.8 ECU per 100 kilograms of drained weight. This is about 7½ U.S. cents per pound drained weight, about 9.4 cents per pound net weight, or about 27 percent of the export value.

There are no special Community supports for canned sweet corn, and neither fresh sweet corn nor canned sweat corn is part of the EC fresh fruit and vegetable regime.

According to the most recent figures available from Eurostat, the Community is a net importer of canned corn, by about 60,000 tons per year. The United States (29,286 tons) and Canada (13,462 tons) were the two largest extra-Community suppliers in 1990, followed by Israel (9,970 tons) and Hungary (7,660 tons). France was the largest Community supplier, exporting 23,590 tons to other EC member states.

EUROPEAN COMMUNITY IMPORTS OF CANNED CORN, 1990
QUANTITY IN METRIC TONS

COUNTRY OF ORIGIN	FRANCE	BELG-LUX	NETH	GERMANY	UK	DENMARK	TOTAL EC
FRANCE	0	4,010	331	8,367	6,612	0	23,590
ITALY	1,766	153	101	3,571	4,162	101	9,855
BELG.-LUXBG.	234	0	2,770	29	137	136	3,374
NETHERLANDS	248	102	0	1,080	12	1	1,558
GERMANY	137	15	651	0	55	339	1,236
SPAIN	903	0	0	81	28	0	1,079
OTHER EC	21	0	18	14	1	0	246
INTRA-EC	3,309	4,279	3,870	13,142	11,006	577	40,935
USA	6,320	72	1,027	10,342	8,349	2,469	29,286
CANADA	374	0	301	2,927	9,191	80	13,462
ISRAEL	637	64	87	3,015	6,002	0	9,970
HUNGARY	163	69	605	4,123	1,068	1,472	7,660
THAILAND	446	7	131	2,045	828	453	3,934
SOUTH AFRICA	0	0	0	159	0	0	382
OTHER NON-EC	43	10	29	128	183	8	411
EXTRA-EC	7,983	222	2,179	22,737	25,619	4,481	65,100
WORLD TOTAL	11,291	4,502	6,049	35,879	36,625	5,058	106,033

EUROPEAN COMMUNITY IMPORTS OF CANNED CORN, 1990
VALUE IN 1,000 ECU 1/

COUNTRY	FRANCE	BELG-LUX	NETH	GERMANY	UK	DENMARK	TOTAL
FRANCE	0	4,788	349	11,036	6,581	0	28,091
ITALY	1,814	160	110	4,185	5,207	138	11,615
BELG.-LUXBG.	184	0	3,047	37	125	140	3,610
NETHERLANDS	337	120	0	1,046	20	3	1,680
GERMANY	206	20	720	0	67	408	1,474
SPAIN	1,036	0	0	93	27	0	1,247
OTHER EC	37	0	23	16	3	0	411
INTRA-EC	3,614	5,087	4,249	16,413	12,029	689	48,127
USA	5,343	83	995	10,663	7,286	2,225	27,299
CANADA	531	0	306	3,201	7,380	74	12,150
ISRAEL	625	68	90	3,378	6,393	0	10,747
HUNGARY	108	68	473	3,131	909	1,186	5,997
THAILAND	366	7	186	1,690	607	320	3,205
SOUTH AFRICA	0	0	0	129	0	0	273
OTHER NON-EC	34	19	34	215	129	6	445
EXTRA-EC	7,008	245	2,085	22,405	22,704	3,812	60,117
WORLD TOTAL	10,622	5,332	6,334	38,817	34,733	4,501	108,242

1/ One ECU = approximately \$1.28 at current exchange rates.

Wine

--The Swiss Federal Council on Jan. 1, 1992 eliminated import quotas on red wine in containers of more than 1 liter and replaced them with tariff rate quotas. The repeal applies specifically to red wine in bottles of more than 1 liter (Swiss customs classification 2204.2112); red wine in containers holding more than 2 liters and with less than 13 percent alcohol (2204.2911); and red wine in containers holding more than 2 liters and with more than 13 percent alcohol (2204.2913).

However, this action will continue to protect Swiss producers. The first 1,600,000 hectoliters (HL) of these wines imported each year will be subject to the customs duties in force previously, namely, Fr. 34 per 100 kg. gross weight for 2204.2112 and 2204.2912 and Fr. 42 per 100 kg. gross weight for 2204.2913. Once this 1,600,000 HL limit is surpassed, these imports will be subject for the remainder of the year to a duty composed of the regular duty (Fr. 34 or Fr. 42 per 100 kg. gross weight) plus an additional charge of Fr. 70 per HL.

Under the quota system, Swiss imports of the red wines in question never reached 1,600,000 HL. Imports in 1990 totaled 1,273,000 HL, of which 2,039 HL were of U.S.-origin.

The import quotas for red wines in barrels were first imposed in 1933 to protect domestic producers. The elimination of these quotas is the result of pressure from both the GATT and Swiss consumers. Red wine in bottles of less than one liter already enter Switzerland free of any quantitative restrictions. White wines, in barrels and bottles, remain subject to quantitative limits. (Based on a report by the U.S. Agricultural Attache in Bern)

--In France, net real income per wine grape producer in 1991 fell 22.7 percent below the 1990 level, according to preliminary estimates by the French Institut National de la Statistique et des Etudes Economiques (INSEE). By comparison, average net real agricultural income from all sources per farm in France declined an estimated 7.3 percent. A late spring freeze reduced the wine grape crop by one-third, causing a short-term firming of wine prices. However, three consecutive years of large price increases and good harvests resulting in large stocks of excellent quality wine moderated the price effects of the short crop. Wine prices in 1991 were 5.2 percent lower than 1990 prices. INSEE estimates were based on actual off-farm deliveries in 1991. (Based on a report by the U.S. Agricultural Counselor in Paris)

--In Portugal, surpluses are cause for concern for the wine industry. Production reportedly reached a record 10.97 million hectoliters in 1990/91 and is estimated at 9.5 to 10 million HL for 1991/92. Ungraded and "table" wines account for 70 to 75 percent of total output. Portuguese wine producers delivered 1.2 million HL of wine for distillation into alcohol in January 1991. This was the first time distillation was permitted under the phase-in of EC market regulations for wine. Interest in wine distillation has increased significantly due to the continuing wine surplus and resulting real declines in producer prices. As a next step in the implementation of Community rules, however, the EC has set a national ceiling of 1.3 million HL on wine for distillation in 1992. (Based on a report by the U.S. Agricultural Attache in Lisbon)

PROCESSED TOMATO PRODUCTION AND STOCKS REMAIN HIGH

Output of tomatoes for processing in 11 major producing countries is estimated at 18.5 million metric tons for 1991, down 6 percent from the 1990 level. Preliminary data indicate 1991 harvested area in the 11 countries was down about 5 percent compared to 1990. The decrease in area occurred mainly in the European Community (EC). Production of processing tomatoes in the Mediterranean Basin (five EC countries plus Turkey and Israel) declined sharply in 1991 due to smaller harvests. With stocks of tomato paste and canned tomatoes at their highest levels since 1986, the marketing year 1991/92 production forecast for these products is down significantly. However, because large stocks have resulted in lower prices, exports of these products are forecast to increase moderately in 1991/92.

In the United States, processing tomato production was 9.9 million tons, 5 percent above the 1990 level. Area harvested was up slightly and favorable weather boosted yields. In July 1988, Mexico eliminated the quota system for tomato plantings. Higher prices for tomato products induced significant production increases in 1989 and 1990. Preliminary assessments for 1992 indicate a production decline is likely, due to escalating production costs and lower prices.

In the European Community (EC), the 1991 harvest of processing tomatoes for five major countries is estimated at 6.2 million tons, 16 percent below 1990. The crop was down due to unfavorable spring weather in several major growing areas and poor prospects for profitable over-quota production. EC support prices in ECU terms were unchanged for 1991, but due to currency realignments, producers in some countries received increases. The overall EC quota was up 200,000 tons, with Spain and Portugal each receiving half the increase. Beginning with the 1992/93 marketing year a new EC regulation establishing a guarantee limit will be implemented. Under the new system, price reductions will be imposed if production exceeds prescribed limits.

Turkey's 1991 output of processing tomatoes is estimated at 1.3 million tons, down 130,000 tons from the 1990 level and 380,000 tons below the 1989 record. The decline reflects poor weather during harvesting and unfavorable prices. Processors in Turkey have announced that higher prices will be paid in 1992.

Israel's 1991 output is estimated at 120,000 tons, less than one-third of the 1990 level. A severe shortage of irrigation water caused the decline.

Taiwan's 1991 output of processing tomatoes (harvested December 1990 - April 1991) was 151,000 tons, down sharply from the 1990 estimate. Preliminary assessments indicate production will decline again in 1992 as processors continue to have difficulty competing in the Japanese market.

PRODUCTION OF TOMATOES FOR PROCESSING IN SELECTED COUNTRIES
(1,000 metric tons)

Country	1989	1990	Preliminary 1991	Forecast 1992
United States	8,604	9,394	9,864	--
Canada	539	580	500	--
Mexico	317	365	400	300 <u>1/</u>
Italy	3,800	4,000	3,200	--
France	324	326	320	--
Greece	1,400 <u>2/</u>	1,090 <u>3/</u>	1,070	--
Spain	976	1,136	869	--
Portugal	617	823	706	--
Turkey	1,700	1,450	1,320	--
Israel	329	370	120	--
Taiwan	220	182	151	135 <u>1/</u>
Total	18,826	19,716	18,520	--

Source: FAS/PECAD January 1992

- 1/ Forecasts for 1992 are based on conditions as of early December 1991. Data are available only for Mexico and Taiwan, which harvest early in the year.
- 2/ Includes 8,000 tons withdrawn from the market and approximately 100,000 tons not delivered to processors.
- 3/ Includes 81,000 tons diverted to the fresh market.

Greece

Ample precipitation and lower temperatures during the growing season affected tomato maturation and delayed harvesting by 10 days. The milder than normal temperatures did not bring about a peak in production that had been expected early in the season. The Government continued to encourage increased plantings of industrial tomatoes to compensate for the lower yields due to weather, and to secure the Greek volume ceiling of 1,013,596 tons eligible for the EC processing subsidy.

Tomatoes delivered for paste production reached 1,030,000 tons, up slightly from 1990. However, total paste production (28-30 percent basis) was forecast down 11 percent due to a lower Brix level. Low prices and dampened world demand are expected to maintain exports at 160,000 tons, the same as in 1990. As a result, stocks are expected to increase.

Although 1991 minimum grower prices in ECUs were unchanged from 1990, and processing aids were reduced by 1 percent, actual prices paid to Greek growers in drachmas were 15-16 percent higher than 1990 because of exchange rate changes.

Italy

Italian processing tomato production in 1991 is forecast at 3.2 million tons, slightly lower than the 3.3 million ton quota for Italy. Production of tomato paste and canned tomatoes is forecast to decrease to 300,000 tons and 820,000 tons, respectively. On the contrary, exports of both products are forecast to increase, due to large carry-over stocks.

Portugal

The 1991 Portuguese tomato crop, estimated at 706,400 tons, was well below the EC-established 894,737 ton production quota. As with other European tomato producers, Portugal's production was down due to reduced industry demand and increased stock levels of finished product.

The 1991 marketing year was marked by farmer protests directed at the Government for the application of the new EC pricing regime and at delayed payments by processors. The new pricing regime is based on soluble dry matter content rather than total weight as before, and has been called successful by the Government. The new regime has resulted in producer prices above the EC minimum price for "standard" tomatoes in the majority of the producing areas.

Portugal's exports of paste are forecast up 30 percent from last season, due to increased carry-in stock levels. In 1990 exports declined significantly, due to the loss of the former USSR and Persian Gulf area markets, which are not expected to be recovered in the near future. Many processing plants are in the process of modernization, purchasing aseptic filling machines to move away from the 5-kg tin containers used for exports to the former USSR.

Spain

Production of processing tomatoes is forecast at 369,000 tons, down 24 percent from 1990/91, and 10 percent below the 967,050 ton EC quota allocated to Spain. Exports of paste are expected to show the largest decline, down 5,800 tons to 45,000 tons. Canned tomato exports are forecast at 45,000 tons, slightly above 1990/91. A worsening world market situation and a decline in canned tomato exports to the United States, due to retaliatory duties put in place in connection with the on-going U.S.-EC beef hormone dispute, are the reasons for the expected production declines and export stagnation.

Mexico

Total tomato production in Mexico is expected to decrease from 1.8 million tons in marketing year 1990/91 (Oct./Sept.) to 1.6 million tons in marketing year 1991/92 due to rising production costs and low consumer prices. Tomatoes for processing totaled 400,000 tons in 1990/91 and are forecast to decrease to 300,000 tons in 1991/92.

Tomato paste production in Mexico for marketing year 1991/92 (Mar./Feb.) is expected to decrease 28 percent from 1990/91, due to an oversupply in the United States market and resulting lower prices. The United States is expected to remain the dominant export market for Mexican-produced tomato paste. The majority of the Mexican tomato paste industry is located in the state of Sinaloa and has a production capacity of about 6,350 tons per day.

Domestic consumption of canned paste is growing slowly, but remains fairly small, forecast at 6,200 tons in 1991/92.

Turkey

Turkish tomato paste production in 1991 is estimated at 200,000 tons, 9 percent below the early season, estimate. Unfavorable weather conditions during the tomato harvesting season and decreased acreage due to unfavorable prices, are reasons for the decline. Production in 1992 is projected to be up to as much as 250,000 tons. Processors already have announced prices for tomatoes in 1992 in expectation of reduced export competition of tomato paste from California.

Domestic consumption of tomato paste continues to increase 6 to 8 percent annually. Consumption in 1991 is estimated at 70,000 tons, compared to 65,000 tons in 1990. An additional 30,000 to 35,000 tons of homemade tomato paste are consumed annually.

Tomato paste exports in 1990 totaled 124,488 tons (28-30 percent basis). Exports in 1991 are forecast at 160,000 tons. The Government export subsidy of \$50 per ton was lifted gradually. Starting from September 1991 the subsidy was to be decreased 20 percent each month and will be zero in February 1992. Turkey has not imported any tomato paste since 1989.

Taiwan

Fresh and canned tomato production continues on a downward trend in Taiwan. Exports comprise 80 percent of canned production, with tomato paste exports to Japan being the most important component. However, the export market continues to suffer because of foreign competition and New Taiwan Dollar appreciation. This year export quantities will not decline as sharply as in previous years because of a larger stock carry-in. Although canned tomato exports dropped by half between 1988/89 and 1989/90, the decline is expected to slow to around 25,000 tons in 1990/91 and 23,000 tons forecast for 1991/92.

Future production in Taiwan may emphasize tomato ketchup, due to the increased domestic demand for imported ketchup from the United States. Over the past few years, ketchup imports from the United States have doubled to nearly \$1 million in 1990/91.

(For production, Arthur Coffing, (202) 720-0885. For processing, trade, and consumption, Kelly Kirby Flowers, (202) 720-0911.)

CANNED TOMATOES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(PRELIMINARY 1990/91, FORECAST 1991/92, METRIC TONS NET WEIGHT)

(Includes whole peeled, and/or wedged, diced, crushed, and other non-concentrated products)

MKTG. YEAR 1/	DELIV. TO PROCESSORS	BEGINNING STOCKS	PRODUCTION	IMPORTS	SUPPLY/ DISTRIBUTION	EXPORTS	DOMESTIC CONSUMPTION	ENDING STOCKS
France								
1988/89	54,900	6,960	41,415	54,549	102,924	3,420	95,783	3,721
1989/90	56,078	3,721	45,499	80,618	129,838	1,905	119,739	8,194
1990/91	52,830	8,194	40,403	90,300	138,897	1,800	127,000	10,097
1991/92	51,900	10,097	39,700	92,000	141,797	1,500	132,000	8,297
Greece								
1988/89	16,193	3,219	11,154	3,153	17,526	596	12,000	4,930
1989/90	19,402	4,930	17,845	4,520	27,295	526	18,000	8,769
1990/91	11,237	8,769	7,687	5,202	21,658	1,411	16,000	4,247
1991/92	12,000	4,247	8,200	5,000	17,447	1,200	14,000	2,247
Italy								
1988/89	1,069,000	61,000	906,000	2,838	969,838	567,170	402,668	0
1989/90	1,273,000	0	1,070,000	1,350	1,071,350	489,500	400,850	181,000
1990/91	1,088,000	181,000	915,000	200	1,096,200	402,000	398,200	296,000
1991/92	1,000,000	296,000	820,000	0	1,116,000	450,000	395,000	271,000
Spain								
1988/89	197,000	0	197,000	100	197,100	65,000	132,100	0
1989/90	291,000	0	242,000	300	242,300	60,300	135,000	47,000
1990/91	225,000	47,000	188,000	1,200	236,200	44,300	145,000	46,900
1991/92	231,000	46,900	192,500	1,500	240,900	45,000	145,000	50,900
TOTAL EC								
1988/89	1,337,093	71,179	1,155,569	60,640	1,287,388	636,186	642,551	8,651
1989/90	1,639,480	8,651	1,375,344	86,788	1,470,783	552,231	673,589	244,963
1990/91	1,377,067	244,963	1,151,090	96,902	1,492,955	449,511	686,200	357,244
1991/92	1,294,900	357,244	1,060,400	98,500	1,516,144	497,700	686,000	332,444
Israel								
1988/89	15,200	3,000	11,800	0	14,800	7,800	7,000	0
1989/90	45,000	0	29,500	0	29,500	18,500	8,000	3,000
1990/91	40,000	3,000	28,000	0	31,000	20,000	8,000	3,000
1991/92	20,000	3,000	13,000	0	16,000	9,000	7,000	0
Taiwan								
1988/89	219,840	8,500	47,720	25	56,245	52,445	3,250	550
1989/90	181,824	550	39,355	21	39,926	27,487	3,750	8,689
1990/91	151,293	8,689	32,500	24	41,213	25,000	3,800	12,413
1991/92	135,000	12,413	30,000	20	42,433	23,000	4,000	15,433
TOTAL								
1988/89	1,572,133	82,679	1,215,089	60,665	1,358,433	696,431	652,801	9,201
1989/90	1,866,304	9,201	1,444,199	86,809	1,540,209	598,218	685,339	256,652
1990/91	1,568,360	256,652	1,211,590	96,926	1,565,168	494,511	698,000	372,657
1991/92	1,449,900	372,657	1,103,400	98,520	1,574,577	529,700	697,000	347,877

1/Marketing years are July-June with the exception of France which is August-July.

TOMATO PASTE: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(Metric Tons Net Weight, 28-30 Percent TSS Basis)
(1991/92 Forecasted, 1990/91 Preliminary)

MKTG. YEAR 1/	BEGINNING STOCKS	PRODUCTION	IMPORTS	TOTAL SUPPLY	EXPORTS	DOMESTIC CONSUMPTION	ENDING STOCKS
France							
1988/89	5,047	39,123	41,640	85,810	4,691	76,694	4,425
1989/90	4,425	46,701	42,033	93,159	4,412	82,255	6,492
1990/91	6,492	46,721	39,900	93,113	4,400	84,000	4,713
1991/92	4,713	45,900	43,000	93,613	4,400	85,000	4,213
Greece							
1988/89	26,747	167,542	6,495	200,784	160,440	20,000	20,344
1989/90	20,344	221,929	13,123	255,396	232,080	17,000	6,316
1990/91	6,316	184,500	16,010	206,826	160,462	16,000	30,364
1991/92	30,364	165,000	15,000	210,364	160,000	15,000	35,364
Italy							
1988/89	10,000	285,000	68,000	363,000	260,000	83,000	20,000
1989/90	20,000	333,000	25,650	378,650	218,450	80,200	80,000
1990/91	80,000	338,000	24,000	442,000	271,000	78,000	93,000
1991/92	93,000	300,000	24,000	417,000	290,000	75,000	52,000
Portugal							
1988/89	1,931	83,472	101	85,504	73,504	12,000	0
1989/90	0	110,625	0	110,625	93,089	13,000	4,536
1990/91	4,536	133,809	0	138,345	69,805	14,000	54,540
1991/92	54,540	113,770	0	168,310	90,000	15,000	63,310
Spain							
1988/89	0	83,000	2,000	85,000	46,000	39,000	0
1989/90	0	85,000	4,000	89,000	47,000	42,000	0
1990/91	0	126,000	600	126,600	50,800	45,000	30,800
1991/92	30,800	101,800	800	133,400	45,000	47,000	41,400
TOTAL EC							
1988/89	43,725	658,137	118,236	820,098	544,635	230,694	44,769
1989/90	44,769	797,255	84,806	926,830	595,031	234,455	97,344
1990/91	97,344	829,030	80,510	1,006,884	556,467	237,000	213,417
1991/92	213,417	726,470	82,800	1,022,687	589,400	237,000	196,287
Israel							
1988/89	7,000	11,500	0	18,500	7,200	6,300	5,000
1989/90	5,000	24,400	0	29,400	15,400	9,000	5,000
1990/91	5,000	34,000	0	39,000	24,000	9,000	6,000
1991/92	6,000	11,000	0	17,000	9,000	8,000	0
Mexico							
1988/89	1,966	35,033	46	37,045	27,554	9,491	0
1989/90	0	43,998	50	44,048	38,966	5,082	0
1990/91	0	53,607	0	53,607	48,167	5,440	0
1991/92	0	60,000	0	60,000	54,000	6,000	0
Taiwan							
1988/89	7,770	25,160	18	32,948	24,632	650	7,666
1989/90	7,666	17,080	12	24,758	16,737	600	7,421
1990/91	7,421	16,000	5	23,426	16,000	600	6,826
1991/92	6,826	15,000	10	21,836	15,000	600	6,236
Turkey							
1988/89	40,000	290,000	7	330,007	154,120	60,887	115,000
1989/90	115,000	240,000	0	355,000	124,488	65,512	165,000
1990/91	165,000	200,000	0	365,000	160,000	70,000	135,000
1991/92	135,000	250,000	0	385,000	180,000	73,000	132,000
TOTAL							
1988/89	100,461	1,019,830	118,307	1,238,598	758,141	308,022	172,435
1989/90	172,435	1,122,733	84,868	1,380,036	790,622	314,649	274,765
1990/91	274,765	1,132,637	80,515	1,487,917	804,634	322,040	361,243
1991/92	361,243	1,062,470	82,810	1,506,523	847,400	324,600	334,523

1/Marketing years are July-June with the exception of France which is August-July, Mexico which is March-February, and Taiwan which begins with December of the preceding year.

SINGAPORE'S FRESH AND PROCESSED VEGETABLE MARKETS

Production

Singapore produces only insignificant quantities of vegetables, mostly on leased plots, about 5-10 hectares in size. In 1990, local fresh vegetable production totaled just under 9,000 metric tons, primarily leafy varieties, up 38 percent from 1989, but down 57 percent from 1986.

Singapore's canning and processing industry is small, comprised of only a few companies. There are many local labels, but generally the product is canned elsewhere and labeled in Singapore.

Consumption

Consumption of fresh vegetables fell 8 percent between 1989 and 1990, to about 170,000 tons and was down 16 percent from 1986. Increased consumption of processed vegetables, driven by greater demand for convenience foods and increased home freezer capacity for frozen foods, is behind the slide in fresh vegetable demand. Conversely, consumption of processed vegetables (including frozen, prepared, and preserved) rose 56 percent between 1986 and 1990.

Leafy and stem vegetables are by far the primary vegetables consumed, accounting for about 28 percent of the fresh market. Onions account for about 18 percent of fresh vegetable consumption, followed by leguminous vegetables with a 17-percent market share.

Distribution

There are virtually no barriers to imports of fresh and processed vegetables. Singapore is a free port that levies no duties or taxes nor requires any import licenses or phytosanitary certificates for vegetable imports.

Most fresh vegetable imports are overseen by the Singapore Fruit Exchange, an agglomeration of hundreds of small and large fruit and vegetable importers and wholesalers, which control over 80 percent of the market. Large trading companies such as Cold Storage Trading and some supermarkets account for the remainder of imports.

Most fresh vegetables are sold at area or housing estate "hawker" centers which can offer vegetables at reasonable prices due to their low overhead. Processed vegetables enter via large trading houses and importing agents.

Trade

Singapore's imports of fresh vegetables rose slightly between 1986 and 1989, but fell about 7 percent between 1989 and 1990. Onions, leafy/stem type vegetables, and leguminous vegetables accounted for just over 60 percent of total vegetable imports in 1990.

The United States accounted for about 3 percent of total Singapore fresh vegetable imports in 1990, up from less than 1 percent in 1986. Fresh vegetable imports from the United States increased almost four-fold to 8,085 tons between 1986 and 1990, due primarily to a significant increase in onion sales.

In 1990, onions accounted for over one-half of all fresh vegetable imports from the United States. Although India still dominates onion sales to Singapore, U.S. sales rose due to increased demand from hotels and expatriate supermarkets for U.S.-style green and Bermuda onions.

After several years of spectacular growth, processed vegetable imports declined slightly from previous years in 1989 and 1990. Still, despite the 2-year decline, processed vegetable imports increased 30 percent between 1986-1990. The United States supplied just over 25 percent of Singapore's processed vegetable imports in 1990, up from 15 percent in 1986.

Vegetables, prepared and preserved, other than in vinegar, accounted for almost 70 percent of total processed vegetable imports in 1990, and the bulk of imports from the United States. Frozen vegetables and vegetables preserved in brine each accounted for 15 percent of the market.

Market Trends

Onions, leafy type vegetables, garlic, and carrots are the major vegetable imports that have enjoyed significant growth over the past several years. In contrast, imports of leguminous vegetables, cabbage, and potatoes (excluding imports from Indonesia) have declined. In addition to onions, other main vegetable imports from the United States that have shown potential over the past several years are leafy/stem type vegetables and potatoes.

After several years of growth in the mid-1980's, frozen vegetable imports fell in 1989 and again in 1990. However, preliminary 1991 statistics indicate imports of frozen vegetables rebounded in 1991, and are expected to rise steadily as demand for convenience foods increases. The sharp rise in 1988 in vegetables preserved in brine can be attributed to a dramatic, one-time increase in inexpensive imports from China.

In 1986, frozen vegetables accounted for over 80 percent of imports from the United States, but in more recent years, vegetables prepared and preserved, other than in vinegar, account for the bulk of U.S. sales to Singapore. (Prepared from report submitted by ATO/Singapore)

SINGAPORE'S IMPORTS OF PROCESSED VEGETABLES (METRIC TONS)

	1986	1987	1988	1989	1990
Frozen					
Total	5,760	6,532	8,416	7,545	5,598
United States	3,464	4,048	4,989	3,596	2,390
Preserved in Brine					
Total	6,662	7,433	21,540	5,612	5,974
United States	11	0	12	0	6
Other Prepared/Preserved					
Total	16,538	19,266	20,263	27,263	25,940
United States	748	659	972	6,242	7,347
Total Processed Vegetables					
Total	28,960	33,231	50,219	40,420	37,512
United States	4,223	4,707	5,973	9,838	9,743
Source: Singapore Customs Data					

SINGAPORE'S FRESH VEGETABLE IMPORTS
(METRIC TONS)

	1986	1987	1988	1989	1990
Tomatoes					
Total	8,061	7,912	7,972	6,316	5,078
United States	16	16	16	0	16
Garlic					
Total	19,482	15,411	20,550	33,029	22,812
United States	19	0	0	15	0
Carrots					
Total	8,556	10,223	9,710	9,212	10,285
United States	0	20	634	426	50
Potatoes					
Total	39,659	33,461	30,352	18,188	15,370
United States	238	301	424	383	540
Leafy/Stem vegetables					
Total	29,101	35,223	38,007	51,670	49,387
United States	844	881	1,417	2,150	2,480
Leguminous Vegetables					
Total	52,898	47,412	53,118	33,059	28,477
United States	0	0	7	11	3
Onions					
Total	45,511	53,107	59,382	63,681	64,854
United States	1,001	903	470	696	4,571
Cabbage					
Total	21,894	24,530	19,822	12,254	12,617
United States	22	0	0	14	47
Cauliflower					
Total	9,375	8,505	5,050	4,925	5,928
United States	15	18	65	56	97
Other Vegetables					
Total	10,977	10,693	12,732	20,120	19,167
United States	21	47	71	414	281
Total	245,514	246,477	256,695	252,454	233,975
United States	2,176	2,186	3,104	4,165	8,085

Source: Singapore Customs Data

GLOBAL GREENING: MARKETING U.S. NURSERY PRODUCTS ABROAD

Trends in U.S. Consumption and International Trade

U.S. demand for greenhouse and nursery products is growing, but so are imports. If grower cash receipts are going to continue on a steady path of solid growth, U.S. producers will have to continue to seek out innovative ways to expand sales, both at home and abroad.

The greenhouse and nursery industry is one of the fastest growing sectors in U.S. agriculture. In 1976, grower cash receipts were \$2.0 billion, or 2 percent of all farm receipts. By 1990, this figure had quadrupled to \$8.1 billion, representing 10 percent of all farm crop cash receipts. The outlook for 1992 is \$9.5 billion, with most of that growth in cut flowers, potted plants, bedding materials, and cut foliage. Only moderate growth is expected in landscape plants, woody ornamentals, trees, and shrubs. Even moderate growth, however, is an achievement in a time when many sectors in agriculture are experiencing stagnant or decreasing returns. To date this strong growth has taken place despite increases in foreign competition.

U.S. consumer demand for greenhouse and nursery products is also expected to strengthen. Per capita expenditures have been increasing in recent years. In 1990, \$150 was spent and in 1991, \$157. According to USDA, Americans will spend \$172 each on greenhouse and nursery products in 1992 at the retail level.

World trade in greenhouse and nursery products is accelerating. In 1982, world imports totaled \$2.5 billion. By 1995, it is expected that trade will exceed \$10 billion. For the United States, the expansion in imports mirrors this increase in world trade. The value of U.S. imports exceeded \$500 million in 1990, more than twice the 1983 level. Most of this growth in imports was seen in the cut flower and bulb segments.

Developing Markets and Creating Foreign Demand

The greenhouse and nursery industry is broad-based, comprised of everything from peonies, to potted poinsettias, to large palms. Marketing strategies, either here or abroad, will differ depending on the type of product being sold. In order to make the discussion more meaningful, the following discussion on marketing plant products will include only those used in interior landscaping ("interiorscaping"), e.g. large palms, black olive trees, ficus, and dracena.

This section draws heavily on the international marketing experience of the American Horticultural Marketing Council (AHMC). AHMC participates in both the Foreign Market Development Program and the Market Promotion Program of the USDA. For more information on the programs, including how to participate in the programs, see the Horticultural Products Review, August 1991.

Plants for Interiorscapes

Indoor landscaping has gained increasing popularity in the United States, for a variety of reasons. Many claim that plants actually help to purify the air, that outdoor aesthetics brought indoors increase property values and lower-tier rents, and that workers are more productive and less stressed in a "green" work

environment. The United States has led the way in creating elaborate interiorscapes in hotels, office atriums, and malls. Other countries, most notably the United Kingdom, France, Switzerland, Sweden, and Finland, are beginning to follow suit.

In order to successfully market U.S. interior plants abroad, however, several steps should be followed:

--Organizing. The success of the Netherlands in selling its flowers throughout the world lies in the industry's incredible level of organization. That country currently commands 68 percent of the world market share for cut flowers, and an impressive 51 percent share of the market for potted plants. The highly specialized nature of the Dutch floral industry allows producers to be almost totally divorced from the marketing and selling process; they simply grow their flowers and bring them to the auction. In many other parts of the world, including the United States, producers often have to grow, market, and sell their products.

For the U.S. industry, many observers believe it might be beneficial to form industry-wide groups for the purpose of promoting products overseas in order to increase marketing efficiencies. While a national nursery organization is not possible given the diverse nature of the commodities in this group, it is possible for like commodities to come together to form umbrella organizations. This has been done with some commodities and in some locations; AHMC represents and markets Florida's tropical plants abroad, and the newly formed California Cut Flower Commission will probably explore foreign markets this year.

A promotional organization could start to "brand" U.S. (or Florida or California) nursery products as premium, by extolling the high quality and varietal uniqueness through education and advertising, using a logo for quick recognition.

With keen competition from foreign suppliers, it is imperative that U.S. organizations be well-managed and able to promote their products, provide information in a timely manner, and make contacts with suppliers. If financially possible, it may prove beneficial for organizations to position representatives in key countries overseas or to employ reliable in-country consultants.

--Knowing the product, researching the market. While this sounds simple enough, market research is one of the most overlooked agenda items in attempting to develop a market niche. When trying to identify potential markets, it is important to keep in mind attributes of the product that will make it easier or more difficult to sell. For example, the high transportation costs associated with large palms may preclude entry into some markets.

For interiorscape plant materials as well as most other greenhouse and nursery products, one may want to start by selling in high income markets that have a demonstrable fondness for plant material, and that show strong environmental and health concerns. Europe and Asia would be good starting grounds.

Once the target markets have been determined, it is important to make as many contacts as possible before embarking on exploratory trips. Trips should be conducted by representatives from the promotional organization. It may be helpful to contact the Agricultural Attache covering the country, although the organization should not use the Attache as a substitute for market research.

Survey and research techniques can also help to refine a program. AHMC surveyed the trade in Europe to determine the types of seminars and activities they would like to see at Floriade '92, a trade show held every 10 years in the Netherlands. By using a simple survey in five languages with an aggressive follow-up campaign, the AHMC was able to obtain a very high response rate. The results of this survey led to the inclusion of an Interiorscape Installation session at Floriade '92.

--Identifying the customer. Plants for use in interiorscaping are not consumer-ready products. It is only by working with the various aspects of the trade that demand can be effectively created. Architects must design buildings with spaces large enough and with enough light to accommodate larger plant material; landscape architects must be made aware of the types of plant material available and educated about the special requirements of new varieties; and builders and developers must be convinced of the economic advantages of including greenery in their buildings. In addition, plant importers may have to be urged to build special greenhouses to accommodate the acclimatization of larger plants.

--Designing a marketing program and strategy tailored to the product and the targeted country. As an example, one should assume the United Kingdom (U.K.) has been earmarked to begin a marketing program. The U.K. was chosen due to its high GNP and its traditional use of plant material in common areas of hotels, restaurants, and other places accessible to the general public. Follow-up research has indicated that the British are interested in the environment and health and would be willing to spend extra money on office and residential rents, in malls and in restaurants in order to be surrounded by plants.

One of the problems to be overcome, however, is that the British have traditionally used formal floral arrangements rather than larger plant material. The challenge here is not only to change a current way of thinking, but to change the way building and landscape design is approached from the ground level.

--Educating the trade. One of the cornerstones of AHMC's international marketing program is the production and distribution of their "USA Horticultural Manual." This high quality publication shows pictures of plant material and indicates special light, water, and fertilizer requirements. The book is updated annually to include new plant varieties. These updates are sent out to registered foreign trade contacts and are used both as a buying guide and an educational tool for importers, builders, architects, and landscape architects.

In addition to this manual, plant availability lists, price brochures, supplier contact sheets, and "How to Import" pamphlets are all important parts of a well-rounded program.

Educational seminars using U.S. or foreign experts, either as "stand-alone" activities or in conjunction with trade shows are essential. Before conducting a seminar, one must be certain that the audience is clearly identified. For example, is the seminar geared toward landscape architects regarding the availability and requirements of new plant varieties? Who needs to know about shipping specifications? Also, if marketing in a country or area where English is not

spoken, it is important to know the language requirements of the target audience and to be ready to provide translation. If possible financially, translation should be simultaneous. All printed handouts should also be translated.

--Advertising. This includes trade magazines to promote the plants, stressing quality aspects and uniqueness of varietal types. The organization's generic logo should be used in all print media. The phone number or FAX number of the promotional organization or the overseas representative should be included; all inquiries should be answered promptly.

--Participating in trade shows. One of the surest ways to meet the trade is to participate in trade shows. These are most effective when displays are built to demonstrate plant usage. Most trade shows provide rooms for buyers and sellers to talk. Sellers should be available to consummate deals. Business cards should be made available to buyers and should be solicited from prospective customers. All inquiries should be followed up.

Below is a list of the some of the more important trade shows to be held in 1992.

Floriade '92 -- held April 10 - Oct. 11, 1992; every 10 years in the Netherlands. Considered by many to be the premier show to be held in 1992.

IFTEX -- formerly an annual show, biannual as of 1991; no show until 1993; London

IPM, Essen -- held Feb. 14-16, 1992; every year, in Germany

Hort-azur '92 -- Nov. 20-22, 1992; Nice, France

Floralies de Liege -- May 1-10, 1992; Liege, France

Middle East Agriculture -- May 4-7, 1992; Dubai World Trade Center, UAE

Hong Kong Flower Show -- held March 6-15, 1992; Hong Kong

Taiwan Flower Show -- held biannually in Taipei; next show in 1993

--Promoting strong public relations. Press releases should be used to announce participation in a show, the time and location of a seminar, or a general description of the organization, its role and its function. One should talk to the press at every opportunity.

The American Horticultural Marketing Council hosts small groups of foreign journalists in the United States for a week to visit interiorscape projects, tour greenhouses, meet growers, and attend a large tropical plant show. This not only provides education, but also generates an enormous amount of positive press coverage. Journalists can also be invited to attend tours with importers. In this way, the journalists learn not only from their hosts but from their fellow participants.

--Soliciting feedback. One should carefully evaluate the effectiveness of the program using objective evaluators and objective evaluation tools, such as anonymous surveys. It is important to find out if the program or activity achieved the stated objectives. For example, did the landscape architects sitting in a seminar actually learn something about new plant varieties, as intended? Negative feedback should be viewed as an opportunity to redesign, redirect, or refine current activities. One should not ignore gut feelings as to the success or failure of a program.

The Pay-off

Market development is a long-term process. In the case of marketing interiorscape plants, this process is lengthened by the fact that the plants are not consumer-ready: the construction, architectural, and contracting industries abroad must be convinced that interiorscaping will have positive economic returns. Importers need to be educated on shipping requirements and, perhaps, convinced to build specialized greenhouse facilities.

It is critical never to lose sight of the fact that the goal is to sell more plants and to have returns outweigh the cost of the marketing program. While this may not happen until several years into the program, exporters should carefully monitor sales progress; one may be pleasantly surprised with the results or be forced to re-evaluate the program. AHMC found that between 1985 and 1990, foreign sales of U.S. plants for interiorscaping increased over 100 percent in value.

(Bonnie Borris, Agricultural Marketing Specialist, (202) 720-6086)

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
NOV 91

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)						
COUNTRY REGION		CURR LAST	MO YR	CURR MO CURR	YR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR LAST YR	CURR MO CURR	YR LAST YR	YR TDT CURR YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT														
FR. APPLES(JUL)	MT													
CANADA		5,567	5,001			30,535	28,906	74,885	3,912	4,243	22,111	24,662	57,055	
TAIWAN		9,135	11,389			28,622	25,642	60,839	5,725	7,400	16,790	15,335	37,230	
EC 12		3,532	12,851			16,082	35,039	49,977	1,851	6,687	9,018	17,500	25,169	
HONG KONG		4,838	4,511			15,240	16,664	41,240	1,242	3,623	7,083	9,620	22,603	
UNITED KINGDOM		2,746	5,941			11,514	19,509	34,919	1,487	3,037	5,710	9,872	19,119	
SAUDI ARABIA		10,502	9,925			12,474	16,583	21,292	6,652	6,908	7,924	11,385	13,255	
OTHER		24,802	30,490			55,884	78,018	114,590	14,762	17,494	33,068	45,264	69,417	
Subtotal:-----		58,376	74,171			158,838	200,852	359,824	35,144	45,357	95,893	123,765	224,729	
FR. PEARS(JUL)														
FR. PEARS(JUL)	MT													
CANADA		4,190	5,570			22,154	21,319	37,609	2,870	3,849	14,061	14,488	25,661	
MEXICO		1,952	2,552			7,982	11,192	23,611	980	1,255	3,801	6,278	11,511	
SWEDEN		2,937	2,710			7,137	6,488	9,825	1,267	830	3,673	2,241	3,746	
EC 12		2,149	2,710			6,000	5,691	8,645	1,377	1,217	3,496	2,741	4,796	
VENEZUELA		1,074	936			3,063	2,467	6,029	769	745	2,551	2,704	4,176	
OTHER		5,855	4,344			10,698	10,434	15,180	3,010	2,651	6,552	6,189	9,375	
Subtotal:-----		18,158	18,825			57,034	57,591	100,896	10,274	10,546	32,813	33,442	59,266	
APRICOTS(MAY)														
APRICOTS(MAY)	MT													
CANADA		6	24			2,615	2,311	2,736	10	20	3,015	3,419	3,163	
MEXICO		0	3			1,096	2,031	1,187	0	3	718	1,257	795	
OTHER		66	68			633	274	722	93	65	798	407	931	
Subtotal:-----		73	95			4,344	4,616	4,646	103	89	4,532	5,083	4,889	
FR. CHERRIES(MAY)														
FR. CHERRIES(MAY)	MT													
EC 12		813	79			6,867	2,561	7,419	868	349	11,989	9,621	12,541	
JAPAN		0	76			7,335	6,517	7,350	0	157	37,294	33,700	37,321	
CANADA		51	4			6,307	5,342	6,502	96	12	12,804	12,712	13,168	
UNITED KINGDOM		0	0			3,641	1,952	3,641	0	0	7,333	7,170	7,333	
GERMANY		466	1			1,473	2,222	1,605	564	8	1,922	882	2,089	
OTHER		17	20			2,417	2,710	2,516	27	50	5,545	7,244	5,858	
Subtotal:-----		881	179			22,926	17,130	23,787	992	568	67,632	63,277	68,888	
PEACH-NECTRN(MAY)														
PEACH-NECTRN(MAY)	MT													
CANADA		30	22			44,170	46,406	45,968	51	39	43,054	44,703	45,524	
MEXICO		146	155			6,430	12,763	8,348	77	86	3,031	5,175	4,286	
OTHER		90	66			3,485	6,635	3,693	54	61	4,325	5,885	4,666	
Subtotal:-----		266	243			54,085	65,804	58,009	183	187	50,410	56,364	54,476	
PLUM-PRUNES(MAY)														
PLUM-PRUNES(MAY)	MT													
TAIWAN		0	0			31,773	26,550	31,806	0	0	30,089	21,632	30,119	
CANADA		65	160			24,534	22,314	25,473	97	184	25,345	22,437	26,665	
HONG KONG		0	0			6,026	8,398	6,261	0	0	5,887	6,422	5,999	
EC 12		12	117			3,267	5,477	4,730	25	74	11,166	4,776	4,776	
UNITED KINGDOM		0	117			3,267	5,477	4,730	25	74	11,166	4,776	4,776	
OTHER		101	169			6,253	8,936	7,217	59	120	5,144	6,105	5,832	
Subtotal:-----		178	447			72,853	71,898	75,070	182	378	71,580	61,175	73,791	
FR. AVOCADOS(OCT)														
FR. AVOCADOS(OCT)	MT													
CANADA		237	389			499	694	2,855	297	306	617	639	3,832	
JAPAN		0	3			0	5	1,082	0	11	0	15	2,070	
EC 12		45	3			50	81	264	33	3	3	147	431	
OTHER		3	2			9	32	64	4	3	14	40	121	
Subtotal:-----		284	396			558	812	4,265	334	323	670	842	6,454	
FR. KIWI FRUIT(OCT)														
FR. KIWI FRUIT(OCT)	MT													
CANADA		481	758			1,034	961	5,167	623	1,349	1,439	1,706	7,822	
TAIWAN		24	54			24	54	855	45	95	45	95	1,600	
MEXICO		34	131			68	292	606	39	101	72	260	548	
OTHER		176	57			276	77	1,062	309	86	465	120	1,839	
Subtotal:-----		715	999			1,402	1,383	7,690	1,016	1,632	2,021	2,182	11,810	
FRESH GRAPES(MAY)														
FRESH GRAPES(MAY)	MT													
CANADA		8,735	9,043			117,284	106,870	129,075	10,587	10,664	110,427	107,427	126,915	
HONG KONG		3,163	3,105			18,583	17,083	21,966	3,385	3,162	19,407	17,102	22,396	
TAIWAN		2,081	1,401			14,021	8,981	11,730	2,364	1,919	17,041	10,366	18,066	
OTHER		10,453	12,650			32,807	38,635	42,602	12,064	14,000	41,765	48,640	52,436	
Subtotal:-----		24,440	26,288			182,695	171,570	207,974	28,399	29,744	188,640	183,536	219,814	
FR. STRAWBRIS(JAN)														
FR. STRAWBRIS(JAN)	MT													
CANADA		677	506			32,459	35,521	33,209	1,392	1,274	45,220	51,256	46,658	
JAPAN		260	503			3,503	3,785	3,520	1,385	2,981	15,005	17,488	15,027	
OTHER		81	76			2,100	3,152	2,157	288	234	5,452	7,983	5,680	
Subtotal:-----		1,018	1,085			38,062	42,459	38,887	3,066	4,489	65,678	76,727	67,365	
FR. ORNG INC TMPL(NOV)														
FR. ORNG INC TMPL(NOV)	MT													
CANADA		16,550	11,218			16,550	11,218	87,236	9,078	7,084	9,078	7,084	56,372	
JAPAN		4,593	5,450			4,593	5,450	75,392	3,613	6,323	3,613	6,323	81,885	
HONG KONG		3,037	918			3,037	918	48,377	1,397	869	1,397	869	28,746	
OTHER		1,569	1,162			1,569	1,162	22,258	908	716	908	716	14,092	
Subtotal:-----		25,749	18,749			25,749	18,749	233,263	14,996	14,991	14,996	14,991	181,094	
FR. GRPFRT(SEP)														
FR. GRPFRT(SEP)	MT													
JAPAN		12,193	20,320			29,691	39,525	241,796	7,775	11,462	18,596	22,817	158,445	
EC 12		16,834	11,903			44,324	39,401	122,454	8,315	6,789	21,923	21,244	62,273	
CANADA		8,340	7,368			20,387	19,608	77,913	3,857	4,014	9,359	10,437	37,563	
FRANCE		6,963	4,162			20,286	18,491	53,477	3,337	2,294	9,919	9,940	27,348	
NETHERLANDS		6,116	2,681			15,031	9,268	42,123	3,027	1,705	7,361	4,861	20,783	
OTHER		1,368	1,334			3,003	2,799	22,711	848	742	1,825	1,452	12,458	
Subtotal:-----		38,736	40,924			97,605	101,333	464,874	20,795	23,007	51,703	55,949	270,739	

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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR TANGERINES (NOV)	MT										
CANADA		1,533	2,065	1,533	2,065	7,066	1,418	2,345	1,418	2,345	6,847
EC 12		0	0	0	0	716	0	0	0	0	661
OTHER		6	16	6	16	206	11	23	11	23	189
Subtotal:—		1,538	2,081	1,538	2,081	7,989	1,429	2,368	1,429	2,368	7,697
CANNED FRUIT											
CND PEACH&NECT (JUN)	MT										
JAPAN		764	1,004	2,797	3,446	7,420	716	1,025	2,805	3,603	7,878
TAIWAN		63	133	1,521	1,698	2,654	51	111	1,202	1,445	2,048
CANADA		153	192	1,740	1,137	1,857	193	229	851	1,357	2,217
EC 12		0	0	1,537	164	1,624	0	0	1,157	141	1,259
GREECE		0	0	1,436	0	1,436	0	0	1,096	0	1,096
HONG KONG		73	110	2,012	966	3,745	39	60	275	532	742
OTHER		458	654	2,527	3,745	3,745	375	584	1,635	2,186	3,168
Subtotal:—		1,511	2,093	9,132	9,940	18,647	1,374	2,009	7,925	9,264	17,311
CND PEARS (JUN)	MT										
JAPAN		249	118	453	291	916	268	139	525	335	1,023
CANADA		29	96	132	302	552	36	109	132	322	587
SWEDEN		78	50	217	225	325	63	41	187	142	276
EC 12		29	51	46	28	23	43	25	79	102	295
MEXICO		33	0	209	3	238	16	0	178	22	206
PANAMA		33	0	169	3	238	16	0	86	3	118
OTHER		118	96	364	366	958	113	90	312	316	788
Subtotal:—		551	488	1,591	1,532	3,521	560	497	1,498	1,441	3,293
CND PNEAPL (JAN)	MT										
CANADA		197	302	2,249	3,210	2,555	146	294	1,672	2,878	1,876
JAPAN		190	312	1,828	2,988	1,959	120	214	1,654	2,827	1,764
EC 12		66	56	1,522	1,882	1,882	30	24	1,200	1,869	1,269
GERMANY		52	52	522	810	810	30	24	683	439	730
NETHERLANDS		62	52	522	587	587	39	45	358	328	407
KOREA, REPUBLIC		52	3	418	100	459	7	3	340	103	359
OTHER		63	65	297	486	360	63	55	286	401	344
Subtotal:—		502	774	6,363	7,970	7,024	344	706	5,213	7,076	5,699
FRT MIXTURES (JUN)	MT										
CANADA		1,053	695	3,366	3,593	7,809	1,166	882	3,968	4,601	9,451
JAPAN		205	419	2,360	2,482	4,786	214	483	2,572	2,842	5,311
HONG KONG		51	321	852	2,877	2,782	27	221	380	1,899	1,396
PHILIPPINES		861	481	1,983	1,633	2,636	843	559	2,046	1,739	2,735
SINGAPORE		352	630	1,663	1,663	2,025	352	648	1,017	1,755	1,989
SAUDI ARABIA		363	252	940	940	1,077	313	313	1,000	1,000	1,989
OTHER		611	932	3,073	3,039	5,979	598	1,026	3,073	3,379	5,795
Subtotal:—		3,497	3,730	13,564	16,034	28,074	3,685	4,132	14,055	16,689	28,203
DRIED FRUIT											
DRD RAISINS (AUG)	MT										
EC 12		5,464	4,158	22,858	21,148	64,574	6,932	5,274	28,429	28,090	81,917
UNITED KINGDOM		1,379	1,549	9,582	8,926	23,635	2,760	2,088	11,820	10,899	38,392
JAPAN		2,968	1,549	9,582	7,748	23,635	2,760	2,421	10,307	10,770	31,409
GERMANY		1,596	1,334	7,181	5,749	16,208	1,670	1,570	9,457	6,410	19,158
CANADA		898	847	4,882	4,894	10,897	1,502	1,754	10,247	11,285	22,112
SWEDEN		671	779	4,008	3,961	8,935	710	1,030	5,762	4,846	11,105
OTHER		3,087	3,039	12,091	13,668	25,459	4,222	4,560	17,005	17,571	35,295
Subtotal:—		12,415	10,489	51,397	52,417	133,605	16,733	15,040	71,750	72,562	182,438
DRD PRUNES (AUG)	MT										
EC 12		5,512	5,841	16,588	20,101	56,655	7,126	7,405	23,935	25,049	70,141
GERMANY		1,734	2,346	4,991	7,125	18,793	2,016	2,462	6,585	8,117	21,971
JAPAN		1,229	1,093	4,775	4,642	14,203	1,508	1,800	5,883	6,743	17,850
ITALY		1,485	1,584	4,240	4,602	13,094	2,224	2,362	7,137	7,284	19,514
NETHERLANDS		549	205	1,280	2,415	6,919	635	288	1,493	2,526	7,440
UNITED KINGDOM		473	585	1,149	1,38	6,857	487	726	1,462	2,050	7,000
OTHER		2,959	2,470	11,091	11,670	27,067	3,494	3,236	16,059	15,111	37,582
Subtotal:—		9,700	9,404	32,454	36,413	97,925	12,127	12,441	45,876	46,904	125,573
FRUIT JUICES (SSE)											
ORANGE JU CNC (DEC)	KL										
CANADA		16,901	13,657	168,461	160,940	168,461	7,502	6,219	73,511	71,820	73,511
EC 12		3,098	3,355	45,720	50,130	45,720	1,067	1,115	23,066	18,288	23,066
KOREA, REPUBLIC		935	770	20,589	20,589	20,589	463	35	9,485	9,485	9,485
FRANCE		276	1,804	20,135	20,727	20,135	74	439	11,541	6,422	11,541
OTHER		3,325	4,786	70,005	85,537	70,005	1,489	2,003	31,910	35,307	31,910
Subtotal:—		24,169	21,869	304,776	319,826	304,776	10,521	9,412	137,971	136,864	137,971
ORNG JU NTCNC (DEC)	KL										
JAPAN		268	195	11,401	10,092	11,401	342	256	10,090	8,749	10,090
EC 12		448	2,092	9,462	17,600	9,462	447	1,370	8,499	13,189	8,499
FRANCE		411	1,902	20,589	14,800	20,589	429	1,276	8,215	11,612	8,215
CANADA		645	540	4,096	5,638	4,096	875	779	8,685	6,604	5,685
OTHER		760	577	10,898	11,966	10,898	659	430	8,824	9,154	8,824
Subtotal:—		2,121	3,403	35,858	45,297	35,858	2,323	2,835	33,098	38,696	33,098
GRPFRT JU CNC (DEC)	KL										
JAPAN		1,388	1,134	19,641	15,028	19,641	976	784	13,986	10,506	13,986
CANADA		1,006	856	8,094	10,491	8,094	724	616	5,754	7,554	5,754
EC 12		265	1,842	4,533	9,712	4,533	185	952	2,723	4,613	2,723
FINLAND		736	0	2,097	6,26	2,097	288	0	983	231	983
OTHER		17	724	1,971	3,090	1,971	9	437	1,104	1,506	1,104
Subtotal:—		3,411	4,554	36,316	38,948	36,316	2,122	2,789	24,549	24,400	24,549

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
CANADA		165	115	380	261	8,344	408	345	845	732	16,437
JAPAN		0	0	0	0	4,580	0	0	0	0	18,720
EC 12		0	20	0	56	2,098	0	44	4	124	5,979
SWITZERLAND		0	0	0	0	1,588	0	0	0	0	4,341
GERMANY		0	0	0	0	920	0	0	0	0	4,341
OTHER		0	1	23	5	388	0	3	56	11	1,290
Subtotal:-----		167	137	405	322	16,969	412	392	906	866	47,367
FR ONIONS(OCT)	MT										
CANADA		6,066	7,740	11,543	14,596	87,328	2,598	2,724	4,475	4,779	36,537
JAPAN		9,403	6,633	17,281	11,426	22,812	1,700	1,506	3,170	2,278	5,351
MEXICO		7,111	1,683	11,289	7,550	22,812	1,700	1,506	3,170	2,278	5,351
OTHER		3,415	4,167	4,992	7,010	15,256	1,113	1,172	1,526	1,852	5,551
Subtotal:-----		26,000	20,228	44,854	40,582	153,726	7,466	5,700	12,077	11,256	54,229
CANNED VEGETABLES											
CND SWT CORN(AUG)	MT										
EC 12		4,762	3,031	16,371	9,355	53,323	3,889	2,181	12,434	6,984	40,824
JAPAN		1,587	3,864	10,243	10,996	30,735	1,056	2,311	8,710	26,632	14,807
GERMANY		1,908	2,46	8,972	3,171	18,929	1,524	552	5,488	2,409	14,807
UNITED KINGDOM		1,246	1,179	3,665	2,709	16,576	903	811	2,652	1,823	11,834
TAIWAN		2,391	1,401	6,655	4,778	13,147	2,352	1,441	5,652	4,555	12,669
HONG KONG		258	1,045	1,488	5,618	9,154	187	508	4,769	4,200	19,103
OTHER		1,993	2,178	8,790	10,023	23,338	1,666	1,802	5,630	8,507	19,103
Subtotal:-----		12,992	11,519	40,086	40,771	129,702	11,150	8,851	32,578	31,319	103,398
CND TOM PAS(JUL)	MT										
CANADA		3,480	2,628	11,387	12,524	26,767	3,571	2,348	11,535	12,563	28,477
JAPAN		2,316	1,081	5,386	1,672	9,934	2,330	779	5,340	1,368	9,855
KOREA, REPUBLIC		494	121	1,362	428	4,631	514	125	1,384	418	4,522
EC 12		124	38	723	132	3,342	28	28	1,821	56	3,340
OTHER		447	305	1,800	1,967	3,342	437	262	1,821	1,890	3,340
Subtotal:-----		6,862	4,173	20,249	16,666	47,865	6,970	3,542	20,330	16,293	49,167
CND TOM SAUCE(JUL)	MT										
CANADA		875	2,476	3,767	15,091	12,442	740	2,436	3,136	15,082	11,472
EC 12		63	113	3,610	657	3,714	72	139	3,148	642	4,247
JAPAN		386	91	2,822	2,223	2,604	407	821	2,344	1,752	3,901
UNITED KINGDOM		15	12	2,846	2,415	2,958	18	15	2,298	1,32	2,464
MEXICO		241	215	775	1,017	1,958	150	173	530	687	1,221
KOREA, REPUBLIC		848	657	1,006	63	1,779	258	0	1,008	62	1,243
OTHER		248	38	1,488	2,853	4,405	291	486	1,568	2,603	4,451
Subtotal:-----		2,661	4,455	11,878	21,905	28,900	2,422	4,066	10,754	20,828	26,815
FRZN VEGETABLES											
FZN SWT CORN(JUL)	MT										
JAPAN		3,533	3,716	14,397	13,520	33,504	3,206	3,221	12,801	11,883	29,719
EC 12		909	300	2,544	3,570	6,726	614	115	1,675	1,315	4,069
UNITED KINGDOM		689	416	1,780	2,434	7,935	279	87	2,344	1,752	3,901
AUSTRALIA		351	247	1,805	2,434	3,924	287	226	1,394	1,428	3,229
TAIWAN		303	276	1,019	936	2,879	316	278	1,051	870	3,815
OTHER		1,111	784	3,732	4,518	9,002	735	613	2,635	3,178	6,537
Subtotal:-----		6,206	5,323	23,497	24,064	56,036	5,158	4,453	19,556	18,673	46,369
FZN F FRY(JUL)	MT										
JAPAN		9,692	11,803	44,245	49,875	108,768	6,818	8,332	31,395	35,911	77,631
CANADA		570	369	8,674	2,315	12,162	535	402	6,221	2,777	9,533
HONG KONG		617	740	3,715	4,098	8,488	404	475	2,440	2,674	5,900
OTHER		2,842	3,654	13,135	16,936	34,677	2,125	2,666	9,410	12,236	26,273
Subtotal:-----		13,721	16,566	69,768	73,223	164,094	9,881	11,874	49,465	53,098	119,338
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		723	518	1,544	1,733	5,237	1,280	603	2,926	2,151	7,517
JAPAN		295	344	649	1,540	2,820	942	955	2,210	4,596	9,520
EC 12		153	223	1,140	819	1,553	258	319	1,682	1,549	2,418
CANADA		293	165	1,016	326	1,319	555	311	2,150	664	2,937
GERMANY		19	63	425	220	738	62	108	611	620	1,511
OTHER		213	538	728	1,581	1,204	376	1,312	1,507	3,943	2,652
Subtotal:-----		1,676	1,788	5,077	5,999	12,133	3,411	3,499	10,475	12,903	25,044
ALMND SH/PREP(JUL)	MT										
EC 12		10,020	9,619	49,564	53,221	105,414	27,534	28,068	137,133	163,879	295,853
GERMANY		4,811	5,310	23,135	23,517	50,406	12,987	14,582	62,941	70,333	138,555
JAPAN		1,572	1,778	7,009	7,253	13,429	4,867	6,327	24,794	24,507	40,412
UNITED KINGDOM		1,288	1,129	6,311	5,721	12,555	3,472	3,755	17,193	17,875	38,266
FRANCE		833	926	4,019	6,550	10,508	2,324	2,574	11,626	21,389	34,647
NETHERLANDS		4,961	5,369	22,792	28,201	48,135	13,766	18,207	65,329	90,786	137,773
OTHER											
Subtotal:-----		16,552	16,767	79,365	88,678	172,807	46,167	52,567	227,256	278,923	494,038
WALNUTS SH(AUG)	MT										
EC 12		703	1,571	2,452	3,924	4,060	2,410	3,620	7,445	9,894	13,002
JAPAN		296	491	848	897	2,318	1,136	1,647	3,288	3,266	9,030
CANADA		168	544	661	1,367	1,775	579	1,511	2,251	4,330	6,026
GERMANY		86	181	580	878	1,323	304	589	1,592	2,547	3,661
ISRAEL		222	215	526	423	1,123	821	1,074	1,776	2,492	3,955
AUSTRALIA		90	304	663	663	1,123	291	805	1,429	3,966	6,726
OTHER		367	743	1,062	1,665	2,340	958	1,711	3,241	3,966	6,726
Subtotal:-----		1,845	3,867	5,959	8,942	12,790	6,197	10,368	19,630	25,562	43,094

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
NOV 91

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR LAST	MO YR	CURR MO YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR LAST	MO YR	CURR MO YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
WALNUTS UNSH(AUG)	MT												
EC 12		8,523	18,106	43,074	41,934	44,162	15,419	29,664	75,847	70,807	77,771	25,216	25,216
SPAIN		3,227	6,067	13,707	12,151	14,065	5,888	9,663	24,724	20,179	25,216	25,216	25,216
GERMANY		3,707	4,019	13,458	10,323	12,760	4,958	9,092	14,676	16,453	22,859	22,859	22,859
ITALY		2,581	4,429	8,459	9,312	18,577	4,607	9,661	14,674	16,313	18,203	18,203	18,203
NETHERLANDS		736	1,699	3,480	5,316	3,684	1,407	3,189	6,450	9,957	6,798	6,798	6,798
OTHER		1,569	2,121	4,253	4,177	6,086	2,843	4,107	8,367	8,455	12,259	12,259	12,259
Subtotal:-----		10,092	20,227	47,327	46,111	50,247	18,262	33,771	84,214	79,263	90,030	90,030	90,030
HOPS&PRODUCTS													
HOP BELTS(SEP)	MT												
BRAZIL		0	190	34	333	2,205	0	711	142	1,312	7,963	7,963	7,963
EC 12		513	75	831	214	1,242	2,216	424	4,140	1,064	6,634	6,634	6,634
CANADA		11	10	127	187	1,089	61	103	743	1,277	7,072	7,072	7,072
GERMANY		342	0	583	85	884	1,531	0	2,796	290	4,344	4,344	4,344
OTHER		14	162	45	418	1,093	71	560	233	2,061	7,934	7,934	7,934
Subtotal:-----		538	437	1,038	1,153	5,629	2,348	1,797	5,259	5,715	29,602	29,602	29,602
HOP EXTRACT(SEP)	MT												
EC 12		108	96	181	380	1,062	1,324	1,162	2,175	3,672	12,884	12,884	12,884
GERMANY		84	60	135	270	416	986	629	1,607	2,102	4,848	4,848	4,848
MEXICO		226	234	265	461	351	4,787	4,268	6,297	7,382	7,666	7,666	7,666
BRAZIL		32	51	104	85	250	320	217	1,221	625	3,505	3,505	3,505
BELGIUM-LUXEMBOU		0	0	10	0	224	0	0	1,261	439	2,887	2,887	2,887
NETHERLANDS		24	5	34	24	168	313	113	360	376	1,989	1,989	1,989
OTHER		57	86	158	273	687	621	1,507	1,808	3,627	10,516	10,516	10,516
Subtotal:-----		424	466	708	1,200	2,361	7,052	7,154	11,500	15,305	34,571	34,571	34,571
HOPS, NSPF(SEP)	MT												
EC 12		108	158	146	601	452	371	705	660	2,865	2,830	2,830	2,830
BRAZIL		15	0	40	35	131	46	131	54	1,682	1,682	1,682	1,682
GERMANY		105	47	126	347	369	362	279	512	1,823	2,022	2,022	2,022
CANADA		22	6	26	11	86	115	36	142	64	553	553	553
JAPAN		1	0	1	21	72	20	0	20	43	262	262	262
OTHER		16	41	23	138	205	151	476	211	1,450	1,972	1,972	1,972
Subtotal:-----		161	206	236	786	1,234	703	1,216	1,165	4,476	7,298	7,298	7,298
WINE													
GRAPE WINE(JAN)	KL												
EC 12		1,845	1,761	24,650	29,695	26,140	2,679	2,897	35,934	45,968	38,362	38,362	38,362
CANADA		2,064	2,412	22,372	27,334	23,852	3,033	3,255	24,092	31,927	26,038	26,038	26,038
JAPAN		2,009	1,430	16,109	16,441	16,961	1,754	1,754	24,394	21,612	21,612	21,612	21,612
UNITED KINGDOM		936	693	13,775	16,760	14,233	1,460	1,220	20,240	26,630	21,478	21,478	21,478
SWEDEN		685	126	4,423	4,355	4,767	790	1,000	4,905	3,831	5,117	5,117	5,117
OTHER		2,708	1,646	16,201	18,016	17,749	3,299	2,304	22,050	24,992	24,502	24,502	24,502
Subtotal:-----		9,312	7,374	83,756	95,803	89,469	12,559	10,288	111,279	128,330	119,537	119,537	119,537

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
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NOV 91

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR LAST	MO YR	CURR MO YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR LAST	MO YR	CURR MO YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR FRT & MLNS													
FR APPLES(JUL)	MT												
CANADA		7,492	11,659	22,035	35,510	58,382	2,210	3,230	6,683	9,760	19,436	19,436	19,436
NEW ZEALAND		0	0	5,087	1,703	21,704	0	0	2,275	1,503	15,280	15,280	15,280
CHILE		0	0	106	34	21,719	0	0	35	10	8,080	8,080	8,080
OTHER		25	0	2,023	402	5,807	16	0	811	194	2,637	2,637	2,637
Subtotal:-----		7,518	11,659	29,251	37,650	110,612	2,226	3,230	9,804	11,463	45,433	45,433	45,433
FR PEARS(JUL)	MT												
CHILE		0	0	0	0	26,907	0	0	0	0	9,098	9,098	9,098
ARGENTINA		0	0	31	63	11,139	0	0	16	40	6,926	6,926	6,926
OTHER		481	940	2,156	2,190	7,749	951	1,598	4,516	5,273	11,649	11,649	11,649
Subtotal:-----		481	940	2,187	2,254	45,796	951	1,598	4,531	5,314	27,672	27,672	27,672
APRICOT (MAY)	MT												
CHILE		1	0	1	0	822	3	0	0	0	591	591	591
NEW ZEALAND		0	0	0	0	106	0	0	0	0	173	173	173
OTHER		0	0	40	2	40	0	0	39	3	39	39	39
Subtotal:-----		1	0	41	2	968	3	0	43	3	803	803	803
PEACH-NEC(MAY)	MT												
CHILE		218	270	246	270	49,136	152	199	171	199	32,330	32,330	32,330
OTHER		2	0	3,129	281	3,373	2	0	2,175	197	2,686	2,686	2,686
Subtotal:-----		220	270	3,375	551	52,509	154	199	2,346	397	35,016	35,016	35,016
PLUM-PRUNE(MAY)	MT												
CHILE		12	22	354	91	24,391	11	13	239	70	15,570	15,570	15,570
OTHER		0	15	8	41	50	0	15	19	47	60	60	60
Subtotal:-----		12	37	361	132	24,441	11	28	258	117	15,630	15,630	15,630
FRESH GRAPES (MAY)	MT												
CHILE		992	505	10,273	1,753	300,261	769	437	6,730	1,239	208,571	208,571	208,571
OTHER		25	36	29,100	44,178	30,186	111	452	20,068	54,322	20,771	20,771	20,771
Subtotal:-----		1,017	541	39,374	45,931	330,447	880	488	26,799	55,560	229,342	229,342	229,342
FR RASPBRY(JAN)	MT												
CANADA		0	0	5,070	4,804	5,070	0	0	5,169	6,022	5,169	5,169	5,169
CHILE		2	2	1,123	721	1,348	5	10	1,378	3,262	3,262	3,262	3,262
OTHER		0	0	1	2	12	0	0	17	11	11	11	11
Subtotal:-----		2	2	6,195	5,566	6,419	5	12	7,998	7,488	8,442	8,442	8,442

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
NOV 91

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR STRAWBERRY (JAN)	MT										
MEXICO		368	520	11,998	12,064	12,601	427	641	12,390	14,897	13,074
OTHER		632	187	1,277	942	1,997	1,410	498	1,885	1,949	3,777
Subtotal:-----		1,001	707	13,525	13,006	14,598	1,837	1,139	15,274	16,846	16,850
FR BANANA (JAN)	MT										
Ecuador		89,856	72,105	1,054,461	1,030,445	1,142,155	22,928	20,786	274,468	273,222	297,828
COSTA RICA		46,588	48,898	520,299	616,739	571,550	15,375	16,608	160,531	200,856	177,403
HONDURAS		32,683	25,633	451,985	382,295	485,596	6,832	6,832	132,694	105,102	141,498
OTHER		73,715	99,884	817,579	918,101	894,853	20,068	31,099	236,951	278,553	258,703
Subtotal:-----		242,842	246,450	2,844,323	2,947,579	3,094,157	67,839	75,325	804,643	857,734	875,432
FR MANGO (JAN)	MT										
MEXICO		0	0	50,922	76,402	50,922	0	0	52,354	54,419	52,354
OTHER		289	375	7,743	14,879	8,085	237	448	5,269	8,499	5,803
Subtotal:-----		289	375	58,665	91,280	59,007	237	448	57,623	62,918	58,157
FR PINAPPLE (JAN)	MT										
COSTA RICA		3,969	4,306	49,872	45,718	54,331	1,911	2,014	27,087	21,742	29,265
DOMINICAN REPUBL		1,919	711	36,583	29,104	38,580	453	181	7,349	7,849	7,821
OTHER		1,141	3,576	17,788	28,914	19,672	311	1,020	5,986	7,705	6,461
Subtotal:-----		7,029	8,593	104,244	103,733	112,584	2,685	3,216	40,422	36,296	43,547
FR CANTLEPE (MAY)	MT										
MEXICO		9,339	14,422	53,410	64,749	152,721	3,180	5,927	19,459	23,102	52,187
COSTA RICA		242	416	2,817	3,151	25,794	75	104	1,024	1,385	13,076
OTHER		1,434	3,975	6,194	7,887	10,005	388	10	1,233	2,045	15,742
Subtotal:-----		11,014	18,813	62,422	76,787	255,521	3,644	6,941	21,722	26,529	81,004
FR MELON, OT (MAY)	MT										
MEXICO		4,981	7,734	16,748	33,323	55,659	1,879	3,307	5,980	12,875	17,276
COSTA RICA		0	0	965	2,218	12,092	0	0	253	780	8,319
OTHER		146	533	2,135	4,230	35,352	52	167	577	1,414	11,970
Subtotal:-----		5,127	9,267	19,844	38,771	107,104	1,931	3,474	6,809	15,069	37,564
FR ORANGES (NOV)	MT										
MEXICO		0	696	0	696	25,465	0	342	0	342	16,456
EC 12		0	175	0	175	12,179	0	121	0	121	10,273
SPAIN		0	175	0	175	12,094	0	121	0	121	10,164
MOROCCO		0	0	0	0	10,752	0	0	0	0	7,197
OTHER		87	18	87	18	13,873	28	5	28	5	6,805
Subtotal:-----		87	889	87	889	62,273	28	469	28	469	41,120
CANNED FRUIT											
CND MANDRN (JAN)	MT										
EC 12		1,418	167	27,270	26,895	29,038	1,226	159	24,622	30,284	26,503
SPAIN		1,416	167	27,215	26,864	28,984	1,221	157	24,583	30,231	26,465
KOREA, REPUBLIC		165	42	6,483	7,745	6,346	200	70	8,596	11,152	8,904
OTHER		6	1	6	1	321	164	1	1	1	1
Subtotal:-----		1,941	383	40,070	38,829	42,503	1,747	393	39,593	42,957	42,126
CND BLK OLV (NOV)	MT										
EC 12		1,124	1,118	1,124	1,118	11,871	1,976	2,238	1,976	2,238	22,602
SPAIN		1,032	1,053	1,032	1,053	10,824	1,792	2,079	1,792	2,079	20,079
OTHER		52	236	52	236	2,185	93	352	93	352	3,632
Subtotal:-----		1,176	1,354	1,176	1,354	14,056	2,069	2,591	2,069	2,591	26,234
CND GRN OLV (NOV)	MT										
EC 12		4,830	2,775	4,830	2,775	40,818	11,509	6,230	11,509	6,230	99,328
SPAIN		4,716	2,742	4,716	2,742	40,087	11,341	6,155	11,341	6,155	97,904
OTHER		5	156	5	156	99	53	5	53	5	556
Subtotal:-----		4,853	2,931	4,853	2,931	41,717	11,562	6,517	11,562	6,517	100,884
CND PEACH (JUN)	MT										
EC 12		1,351	1,969	5,342	7,303	9,242	803	1,283	3,185	4,545	5,289
GREECE		1,349	1,969	5,259	7,204	9,074	794	1,282	3,067	4,429	5,112
CHILE		153	0	3,257	261	4,527	84	0	2,170	165	3,097
OTHER		0	18	1,170	80	1,249	1	12	324	60	382
Subtotal:-----		1,504	1,987	9,770	7,645	15,018	889	1,295	5,679	4,769	8,768
CND PINAPPLE (JAN)	MT										
THAILAND		8,360	6,977	118,973	110,735	128,019	4,587	4,958	65,326	72,248	70,374
PHILIPPINES		6,680	8,839	85,215	101,754	82,290	3,879	5,303	50,007	58,439	52,439
OTHER		5,194	1,978	47,544	40,181	53,672	3,241	3,966	33,505	30,306	37,948
Subtotal:-----		20,234	17,794	251,732	253,371	273,981	12,400	12,157	152,838	167,833	166,761
DRIED FRUIT											
DRD APRCT (JUL)	MT										
TURKEY		914	1,044	3,116	4,547	6,091	2,390	2,024	7,073	9,029	14,889
OTHER		41	0	171	54	294	166	1	615	180	942
Subtotal:-----		955	1,044	3,286	4,602	6,385	2,557	2,026	7,688	9,209	15,831
DATES (SEP)	MT										
PAKISTAN		320	165	357	203	3,006	309	188	345	227	3,036
CHINA (MAINLAND)		1	178	126	477	730	150	148	119	119	811
OTHER		96	69	237	321	1,122	206	542	824	694	1,733
Subtotal:-----		417	411	720	1,000	4,857	461	542	1,278	1,342	5,320
DRD FIG (SEP)	MT										
EC 12		340	295	763	1,054	813	928	901	2,154	3,237	2,274
GREECE		397	263	725	1,012	760	821	806	2,022	3,103	2,094
TURKEY		74	168	526	213	155	641	17	385	1,203	475
OTHER		0	8	19	9	40	2	21	21	19	23
Subtotal:-----		415	584	951	1,589	1,045	1,085	1,559	2,560	4,460	2,772
DRD RAISIN (AUG)	MT										
CHILE		579	466	2,552	2,540	6,741	600	517	2,498	2,731	6,471
MEXICO		553	473	2,446	2,228	3,748	285	269	1,449	1,345	2,474
OTHER		18	38	138	44	44	80	80	115	145	249
Subtotal:-----		1,150	977	5,135	4,944	10,732	911	826	4,062	4,445	9,445
FRUIT JUICE (SSE)											
APPLE JUIC (JUL)	KL										
ARGENTINA		28,201	6,629	197,009	111,791	364,643	4,812	3,059	32,525	39,262	77,847
EC 12		21,747	22,348	70,332	53,568	224,656	5,120	9,918	15,444	22,271	59,176
GERMANY		14,864	16,444	56,565	38,981	173,778	3,263	7,406	11,459	16,107	43,989
OTHER		43,724	66,039	147,505	163,698	497,119	19,024	24,700	28,202	35,232	101,440
Subtotal:-----		93,673	95,011	414,845	327,057	1,086,418	19,024	34,676	76,172	116,985	252,162

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
NOV 91

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FCOJ(DEC)	KL										
BRAZIL		82,404	112,765	1,509,047	1,031,023	1,509,047	23,257	36,663	531,803	235,573	531,803
OTHER		6,965	18,084	236,420	181,961	236,420	1,822	5,049	90,604	46,511	90,604
Subtotal:-----		89,368	130,850	1,745,467	1,212,984	1,745,467	25,078	41,712	622,408	282,085	622,408
GRAPE JU(JAN)	KL										
ARGENTINA		8,898	5,079	77,026	49,964	85,063	1,693	1,341	14,646	10,761	16,243
BRAZIL		1,151	390	14,467	5,515	15,000	505	79	5,379	2,140	5,643
OTHER		702	2,570	11,738	13,933	12,522	270	1,024	2,013	4,170	4,170
Subtotal:-----		10,751	8,039	103,231	69,412	112,585	2,468	2,445	23,786	18,715	26,056
PNEAPL JUCN(JAN)	KL										
THAILAND		5,547	10,624	122,749	102,891	134,791	1,390	2,964	22,572	26,630	25,723
PHILIPPINES		12,417	14,561	81,335	114,634	90,632	2,608	3,127	15,620	22,739	17,525
OTHER		3,559	3,487	52,050	46,102	56,335	925	1,076	11,305	13,071	12,413
Subtotal:-----		21,523	28,672	256,134	263,627	281,758	4,924	7,167	49,497	62,441	55,660
PNEAPL JUNC(JAN)	KL										
JAPAN		8,598	0	23,231	13,482	25,895	1,102	0	8,840	7,838	10,048
PHILIPPINES		5,179	4,287	25,261	31,311	28,573	1,516	1,476	7,459	9,325	8,362
OTHER		126	138	4,873	4,753	2,093	76	112	860	2,252	954
Subtotal:-----		13,904	4,424	50,366	49,550	56,561	2,693	1,589	17,159	19,414	19,364
FROZEN FRUIT											
FZN STBRBY(DEC)	MT										
MEXICO		373	333	18,446	20,129	18,446	390	323	23,776	20,731	23,776
OTHER		157	172	3,362	1,389	3,362	225	366	4,134	6,110	23,776
Subtotal:-----		530	505	21,808	21,518	21,808	615	689	27,910	26,841	27,910
FRESH VEGETABLES											
FR BEANS(OCT)	MT										
MEXICO		444	343	590	517	11,130	303	274	418	380	10,360
OTHER		36	19	44	46	734	41	19	53	48	609
Subtotal:-----		479	362	634	563	11,863	345	294	471	428	10,969
FR CARROT(OCT)	MT										
CANADA		7,230	9,025	13,271	16,634	42,522	1,826	2,626	3,038	4,251	12,283
MEXICO		570	1,061	570	1,545	11,843	64	208	64	281	3,213
OTHER		19	0	19	174	14	0	0	0	0	100
Subtotal:-----		7,819	10,086	13,859	18,179	54,540	1,903	2,834	3,116	4,532	15,596
FR CABBAGE(OCT)	MT										
CANADA		1,674	2,953	3,914	4,312	14,891	402	880	794	1,237	3,764
OTHER		272	1,783	3,12	1,993	7,173	105	257	149	307	630
Subtotal:-----		1,946	4,736	4,226	6,305	22,064	507	1,137	943	1,544	4,393
FR CELERY(OCT)	MT										
MEXICO		50	7	50	7	15,457	7	3	7	3	4,808
OTHER		137	206	875	1,075	3,877	36	55	211	253	863
Subtotal:-----		187	213	925	1,082	19,334	43	58	218	255	5,671
FR CUCMBR(OCT)	MT										
MEXICO		16,828	16,169	19,747	19,150	162,482	6,037	5,321	6,761	6,328	72,669
OTHER		121	779	345	1,199	11,157	175	287	384	643	5,151
Subtotal:-----		16,949	16,949	20,091	20,349	173,639	6,212	5,608	7,145	6,971	77,819
FR CAULFLWR(OCT)	MT										
MEXICO		492	50	492	128	7,533	95	14	95	31	1,648
CANADA		64	31	507	452	1,482	42	16	211	151	527
OTHER		0	2	0	21	50	4	0	0	24	15
Subtotal:-----		556	82	998	601	9,065	137	34	306	206	2,190
FR GARLIC(OCT)	MT										
MEXICO		5	5	7	7	10,292	14	14	21	22	12,738
ARGENTINA		0	0	0	0	3,536	0	0	0	0	4,838
OTHER		105	48	985	109	5,870	88	84	688	148	5,831
Subtotal:-----		110	53	992	116	19,698	103	98	709	170	23,407
FR ONION(OCT)	MT										
MEXICO		6,787	9,500	9,807	13,948	178,136	9,585	8,020	14,119	11,740	91,813
OTHER		1,544	2,854	2,544	5,113	31,159	606	1,136	1,099	2,086	11,097
Subtotal:-----		8,332	12,354	12,352	19,207	209,295	10,190	9,156	15,218	13,825	102,911
FR PEPPERS(OCT)	MT										
MEXICO		6,019	6,553	7,736	9,735	120,168	5,062	7,156	5,996	10,155	105,952
EC 12		684	503	1,355	1,489	8,994	3,148	1,843	5,115	4,049	29,935
NETHERLANDS		671	580	1,326	1,447	8,773	3,085	1,786	4,998	3,910	25,430
OTHER		165	127	352	467	2,981	368	302	646	748	5,424
Subtotal:-----		6,868	7,269	9,443	11,692	132,143	8,578	9,302	11,758	14,952	137,311
FR SEED POT(OCT)	MT										
CANADA		2,320	1,989	2,420	2,057	82,852	383	314	407	331	15,551
OTHER		0	0	0	0	2	0	0	0	0	3
Subtotal:-----		2,320	1,989	2,420	2,057	82,854	383	314	407	331	15,554
FR TEL POT(OCT)	MT										
CANADA		23,944	9,235	43,505	17,636	239,059	3,781	1,631	6,915	2,973	39,428
OTHER		18	0	20	3	62	3	0	10	3	45
Subtotal:-----		23,962	9,235	43,524	17,639	239,121	3,784	1,631	6,924	2,976	39,473
FR TOMATO(OCT)	MT										
MEXICO		12,260	18,709	24,752	30,020	353,625	4,906	6,708	10,527	9,831	258,240
OTHER		12,472	18,992	25,197	30,533	360,795	5,161	6,953	11,063	10,357	284,644
Subtotal:-----											
FR ASPARG(OCT)	MT										
MEXICO		272	236	430	309	18,366	451	393	652	511	25,756
OTHER		1,356	1,400	2,488	2,937	3,081	1,679	1,598	3,024	3,409	6,407
Subtotal:-----		1,628	1,642	2,919	3,247	23,447	2,129	1,991	3,745	3,981	31,917
CANNED VEGETABLES											
CND TOM PST(JUL)	MT										
MEXICO		31	0	2,664	4,156	25,431	30	0	1,928	2,427	17,154
CHILE		87	618	2,320	4,361	8,097	72	361	1,915	3,590	6,724
OTHER		889	123	3,193	2,239	8,916	593	80	3,526	1,520	6,106
Subtotal:-----		1,007	741	10,177	10,756	42,443	695	441	7,369	7,537	29,984

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
CND TOM SAUCE(JUL)	MT										
EC 12		251	68	1,499	793	4,245	390	105	1,096	797	2,625
ITALY		203		1,407	63	3,177	165		855	745	1,954
CANADA		27	0	28	62	3,511	26		31	37	1,436
OTHER		913	264	5,191	2,148	7,630	481	117	2,705	1,272	3,869
Subtotal:-----		1,191	332	6,718	3,004	13,386	891	224	3,832	2,105	7,930
CND TOMATO(JUL)	MT										
EC 12		1,904	1,892	9,186	5,479	20,722	661	659	3,297	1,808	7,131
ISRAEL		759	930	13,137	9,534	15,864	363	298	5,830	3,404	7,034
ITALY		1,779	1,712	8,286	5,077	18,116	603	552	2,943	1,631	6,206
CHILE		36	536	2,196	5,328	8,010	23	319	1,375	2,816	4,336
OTHER		877	441	3,534	1,858	10,274	446	280	1,824	947	4,955
Subtotal:-----		3,575	3,799	28,053	22,199	54,870	1,492	1,556	12,326	8,974	23,452
CND MSHROOM(JUL)	MT										
INDONESIA		756	1,332	3,410	5,494	9,130	2,451	4,381	10,299	17,668	28,220
TAIWAN		725	454	3,634	2,972	8,983	1,992	1,191	9,623	8,225	25,362
HONG KONG		975	714	3,635	4,898	11,024	2,193	1,458	7,890	9,972	23,384
CHINA (MAINLAND)		369	1,609	2,824	5,609	7,707	2,709	4,832	8,832	9,780	19,595
OTHER		515	535	3,783	3,630	9,463	1,373	1,077	10,171	7,248	22,985
Subtotal:-----		3,340	4,734	17,170	21,820	49,852	8,618	10,814	42,815	51,894	119,549
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		4,324	9,319	16,918	22,672	97,064	3,044	6,542	11,992	15,949	64,429
OTHER		921	1,712	2,890	4,820	9,901	535	1,150	1,669	3,351	6,224
Subtotal:-----		5,245	11,031	19,808	27,492	106,965	3,578	7,692	13,661	19,300	70,653
FZN CAULFLR(SEP)	MT										
MEXICO		3,616	5,033	10,378	7,700	24,911	2,757	4,038	7,915	6,223	19,005
OTHER		111	25	608	238	3,329	54	20	377	171	866
Subtotal:-----		3,727	5,057	10,986	7,938	26,250	2,821	4,058	8,292	6,393	19,871
FZN POTATO(SEP)	MT										
CANADA		5,317	7,528	19,361	21,625	73,301	2,979	3,944	10,714	11,474	40,023
OTHER		62	42	94	84	343	32	74	174	65	423
Subtotal:-----		5,380	7,570	19,508	21,719	73,844	3,011	3,980	10,788	11,540	40,369
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
HONG KONG		0	0	53	0	248	0	0	96	0	455
TURKEY		0	0	0	0	18	0	0	0	0	108
OTHER		36	0	36	0	54	101	0	101	0	131
Subtotal:-----		36	0	89	0	319	101	0	197	0	694
CASHEW NUT(AUG)	MT										
INDIA		3,394	1,506	11,667	9,824	23,705	16,014	8,241	54,269	54,460	114,168
BRAZIL		1,470	1,699	6,288	6,174	10,250	6,537	3,601	27,310	32,517	88,449
OTHER		5,934	4,017	21,884	19,295	53,754	26,938	20,565	97,772	102,004	246,881
Subtotal:-----											
FILBERTS(AUG)	MT										
TURKEY		437	358	1,793	968	4,364	1,292	1,009	5,686	2,712	12,817
OTHER		22	15	92	27	235	65	50	376	111	836
Subtotal:-----		459	373	1,886	995	4,599	1,358	1,059	6,062	2,822	13,654
PECANS NSH(SEP)	MT										
MEXICO		5,485	3,918	8,684	6,038	13,269	12,630	10,719	18,652	15,667	30,649
OTHER		0	0	231	73	684	0	0	597	266	2,154
Subtotal:-----		5,485	3,918	8,916	6,112	13,953	12,630	10,719	19,249	15,933	32,803
WINES											
CHMP&SPRK WN(JAN)	KL										
EC 12		6,338	5,298	35,072	29,562	38,597	46,842	42,404	249,487	237,531	271,196
FRANCE		2,174	1,658	11,145	9,224	12,104	30,210	26,532	159,509	152,194	177,224
ITALY		2,493	2,019	12,945	11,350	14,317	10,878	9,340	54,152	51,222	60,349
OTHER		44	119	175	428	223	110	512	630	1,792	774
Subtotal:-----		6,382	5,417	35,247	29,990	38,819	46,952	42,716	250,117	239,323	271,970
FT&VERM WN(JAN)	KL										
EC 12		1,772	898	16,055	12,507	17,259	6,620	3,297	54,022	42,530	58,368
SPAIN		750	209	5,432	3,380	5,767	3,121	1,648	21,643	18,820	23,040
ITALY		852	482	8,343	7,502	8,940	2,048	1,170	18,489	17,605	19,934
PORTUGAL		113	120	1,169	859	1,244	1,149	1,140	10,204	7,232	11,202
OTHER		38	30	219	129	119	93	93	575	361	675
Subtotal:-----		1,810	928	16,273	12,637	17,502	6,739	3,390	54,597	42,890	59,043
OTH GP WINE(JAN)	KL										
EC 12		18,060	15,838	153,977	137,198	165,679	67,382	61,937	481,243	493,181	527,768
FRANCE		6,916	6,586	51,269	48,155	55,076	37,567	35,003	234,632	254,644	257,410
ITALY		8,404	6,875	77,540	67,761	83,274	21,966	20,101	180,013	177,731	197,897
OTHER		2,453	2,433	24,824	24,444	24,444	6,731	4,521	44,521	58,135	49,305
Subtotal:-----		20,553	18,760	176,826	165,778	190,583	72,725	68,668	525,764	551,316	577,073
OTH WN PROD(JAN)	KL										
JAPAN		421	209	3,329	2,753	3,618	1,081	585	8,188	7,148	8,878
EC 12		372	307	3,480	2,981	3,631	523	471	4,907	4,080	5,149
ITALY		168	94	1,741	1,048	1,785	262	162	2,359	1,491	2,429
OTHER		77	27	822	577	971	111	57	1,565	1,173	1,803
Subtotal:-----		870	544	7,631	6,311	8,220	1,715	1,114	14,660	12,402	15,829
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	4,891	3,441	58,554	64,430	62,960
OTHER		0	0	0	0	0	1,578	1,184	21,851	23,204	23,078
Subtotal:-----		0	0	0	0	0	6,469	4,624	80,405	87,635	86,038
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	4,889	4,806	57,052	60,024	63,630
OTHER		0	0	0	0	0	255	281	2,905	3,576	3,301
Subtotal:-----		0	0	0	0	0	5,144	5,088	59,957	63,600	66,931

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Has Pakistan Ever Prohibited Pears? Is the West Coast Prohibited from Importing

Is the Market of Brazil for Foreign Fruit? Has the United States Ever Prohibited

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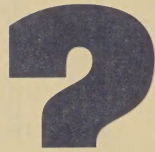
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